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# Wholesale Price-List

# BULBS PALMS, Etc.

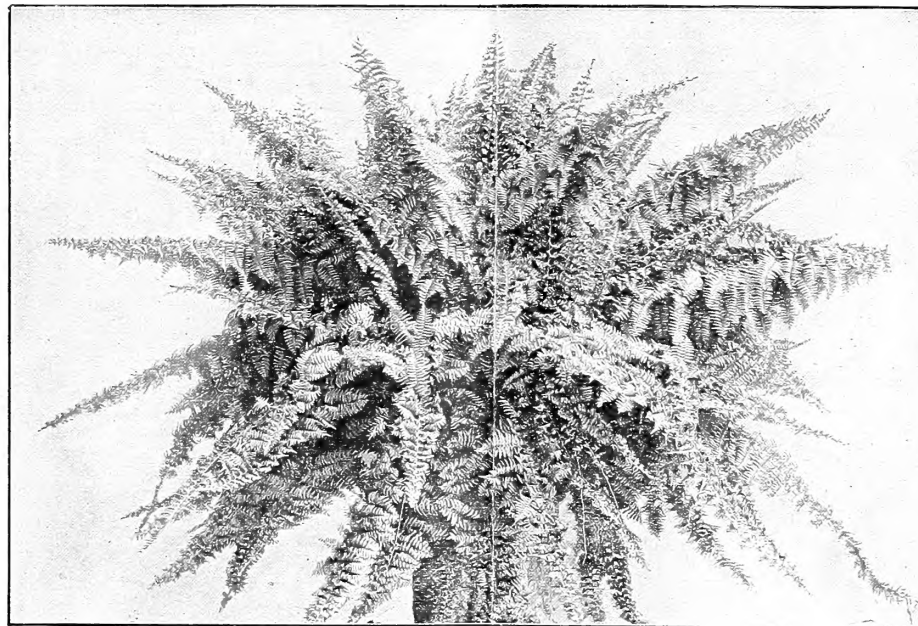


## GOLD MEDAL

Awarded us for Nephrolepis Piersoni.  
The only Gold Medal ever awarded by the Society of American Florists.



# Fall 1903



Photograph of a Specimen Plant of the Pierson Fern, Showing the Feathery, Plume-like Fronds

## TERMS

To customers of approved credit 60 days' credit will be given, unless otherwise agreed upon, or 3 per cent. discount for cash within 15 days from date of invoice, or 5 per cent. discount where cash is remitted with order.

All accounts remaining unpaid when due are subject to sight draft without further notice. New customers desirous of opening accounts with us must give satisfactory references as to their responsibility. Prices subject to change without notice.



## GOLD MEDAL

Highest Award, Pan-American Exposition, 1901.  
Awarded us for LARGEST and BEST COLLECTION of BULBS.

# F. R. Pierson Co.

# Tarrytown-on-Hudson, N.Y.

Cable Address, Pierson, Tarrytown (A B C Code used)

Long Distance Telephone, Tarrytown, 48



VIEW OF ONE OF OUR FIELDS OF LILIUM LONGIFLORUM IN BERMUDA

**Lilium Harrisii.** Now ready for delivery.

Nothing that can be handled is more profitable than *Lilium Harrisii* when well grown, as there is a good and sure demand for it at all times. We are very particular about the Harrisii that we handle. Our stock is not picked up indiscriminately from small growers, but is grown for us by only a few selected growers whose stocks are healthy and free from disease. Our bulbs have never been finer than they are this season. For Christmas-flowering bulbs should be potted as early in August as they can be procured. For this purpose our 6 to 7-inch size is preferable, as this size can be brought into bloom much earlier than the larger bulbs. When forced for Christmas, they require a temperature of at least 65 degrees at night.

NOTE—We desire to call particular attention to the fact that we do not offer 5 to 7-inch bulbs as usually sold, but selected bulbs, measuring 6 to 7 inches, thus giving a much better grade of bulbs than is offered by other houses.

**VERY FINE BULBS AT VERY LOW PRICES!**

6 to 7-inch bulbs (350 to the case),	\$4.00 per 100,	\$35.00 per 1,000	} Full case lots at thousand rates.
7 to 9 " " (200 " " " ),	8.00 " " "	70.00 " " "	
9 to 11 " " (100 " " " ),	15.00 " " "	140.00 " " "	

**Callas.** Now ready for delivery.

## CALIFORNIA-GROWN BULBS.

Our stock will be found to be of very superior quality. Our bulbs are grown for us by one of the most careful and experienced growers on the Pacific coast. They are very carefully cured, and are perfectly sound, with good, strong centres—an important consideration. Florists will find that these dormant bulbs produce much finer flowers and in greater abundance than plants that have been flowered from year to year—the difference in results being so great that it well repays the seeming expense of an outlay for bulbs each year. It will be found to be cheaper to buy new bulbs than to carry over old bulbs from year to year.

Extra sized bulbs,	1¼ to 1½ in. in diameter,	\$5.00 per 100,	\$40.00 per 1,000.
Selected "	1½ to 1¾ " " "	6.00 " "	50.00 " "
Mammoth "	1¾ to 2 " " "	8.00 " "	70.00 " "

**Freesia Refracta Alba.** Now ready for delivery.

Very large quantities of these bulbs are now grown for winter-flowering, as they are very useful and profitable, especially for small florists who sell their own flowers. The earlier this stock is planted, the better results will be obtained.

Extra quality bulbs, $\frac{3}{8}$ to $\frac{1}{2}$ in. in diameter,	<b>\$0.50</b> per 100,	<b>\$4.00</b> per 1,000.
Selected " $\frac{1}{2}$ to $\frac{3}{4}$ " " "	<b>.75</b> " " "	<b>6.00</b> " "
Mammoth " $\frac{3}{4}$ in. and up " "	<b>1.00</b> " " "	

## Lilium Longiflorum (Bermuda-grown).

Now ready for delivery.

*Longiflorum* is preferred to *Harrisii* by many growers for growing for sale as pot plants for Easter, as the foliage is considerably heavier, forming a more compact and better furnished plant when standing alone. Many growers prefer Bermuda-grown *Longiflorum* to Japan-grown *Longiflorum*, as it gives them a longer season in which to bring them into bloom for Easter, and they are more certain to flower in time, as the Bermuda-grown bulbs can be furnished in August, while the Japan-grown bulbs cannot be supplied until October. Those who have had difficulty in getting in the Japan-grown bulbs in time should use the Bermuda-grown bulbs. Large growers who grow whole houses of lilies have no difficulty in getting the Japan bulbs in flower in time for Easter, but small growers who cannot give them the necessary heat and special attention very often have trouble in getting the Japan-grown bulbs in bloom in time.

7 to 9-inch bulbs (200 to the case), **\$8.00 per 100, \$70.00 per 1,000.**

Full case lots at thousand rates.

**Lilium Longiflorum** (Japan-grown).

Ready for delivery early in October.

These are being planted very largely by many growers, as they can be purchased for considerably less than the Bermuda-grown bulbs. They have been extensively planted the past season on account of the high price of the Bermuda bulbs, and some growers prefer them. We offer very carefully selected stock of the very finest Japanese bulbs obtainable.

7 to 9-inch bulbs (300 to the case),	\$4.00	per 100,	\$35.00	per 1,000.
9 to 10 " " (200 " " " " ),	7.00	" "	65.00	" "

9 to 10 " " (200 " " " ), **7.00** " "

Full case lots at thousand rates.

# Lilium Longiflorum Multiflorum.

This is a selected type, blooming much earlier and flowering more abundantly than the regular type of Japan Longiflorum. It is only a little more expensive than the ordinary Longiflorum, but is more than worth the difference in cost, as it blooms much more evenly and flowers much more abundantly.

7 to 9-inch bulbs	(300 to the case),	<b>\$4.50 per 100,</b>	<b>\$40.00 per 1,000.</b>
9 to 10 " "	(200 " " " )	<b>7.50 " "</b>	<b>70.00 " "</b>

9 to 10 " " (200 " " " ), **7.50** " "

Full case lots at thousand rates

**Lilium Longiflorum Giganteum.**

This flowers much more freely than *Multiflorum*, and the flowers are larger and longer and have more substance. It is distinguished by its dark brownish stem. Growers should give this a careful test. It should be grown cool until the buds are set, after which it will stand any amount of forcing.

7 to 9-inch bulbs (300 to the case),	<b>\$4.50</b> per 100,	<b>\$40.00</b> per 1,000.
9 to 10 " " (200 " " " " " "	<b>7.50</b>	<b>70.00</b> " " " "

7 to 9-inch bulbs (500 to the case), **\$4.50** per 100,  
9 to 10 " " (200 " " " ) **7.50**

Full case lots at thousand rates

## Lilium Candidum (The Annunciation Lily).

Now ready for delivery.

This is still used for forcing in some localities where it is a favorite. It is also very desirable for planting outdoors in connection with hardy shrubbery, etc., as it is as hardy as can be. There is nothing more beautiful in hardy plants, and it should be used largely for outdoor planting. It grows about four feet high, bearing large clusters of medium sized flowers, delightfully fragrant. As it starts into growth very early in the fall, the earlier it is ordered in the fall, the better results will be obtained.

Extra selected bulbs, **\$6.00 per 100.**



VIEW OF ONE OF OUR CALLA LILY FIELDS IN CALIFORNIA



## Japan Lilies

Ready for delivery in November.

<b>Lilium Auratum.</b>	—Bulbs 7 to 9 in. in circumference . . .	\$5.00 per 100,	\$40.00 per 1,000
	“ 9 to 11 “ “ “ . . .	7.50 “	65.00 “
<b>Lilium Album.</b>	—Bulbs 7 to 9 in. in circumference . . .	6.00 “	50.00 “
	“ 9 to 11 “ “ “ . . .	7.50 “	65.00 “
<b>Lilium Melpomene.</b>	—Bulbs 7 to 9 in. in circumference.	7.00 “	60.00 “
<b>Lilium Rubrum.</b>	—Bulbs 7 to 9 in. in circumference . . .	6.00 “	50.00 “
	“ 9 to 11 “ “ “ . . .	7.50 “	65.00 “

## Japanese Fern Balls

Imported from Japan. One of the finest selling novelties ever introduced. The balls are made of the roots of the long-leaved Davallia, one of the most beautiful Japanese ferns, wound over a ball of sphagnum moss. When received they are in a perfectly dormant condition, but when watered and placed in a moist, growing temperature, they leaf out and grow very rapidly, and in a short time are covered with a luxuriant mass of the most beautiful foliage. They are a great curiosity, and florists will find a ready sale for them *at a fine profit*.

Extra sized balls (dormant), about 8 in. in diameter.

New importation, January delivery, \$3.00 per doz., \$20.00 per 100.

Summer and fall delivery, \$4.00 per doz., \$30.00 per 100.

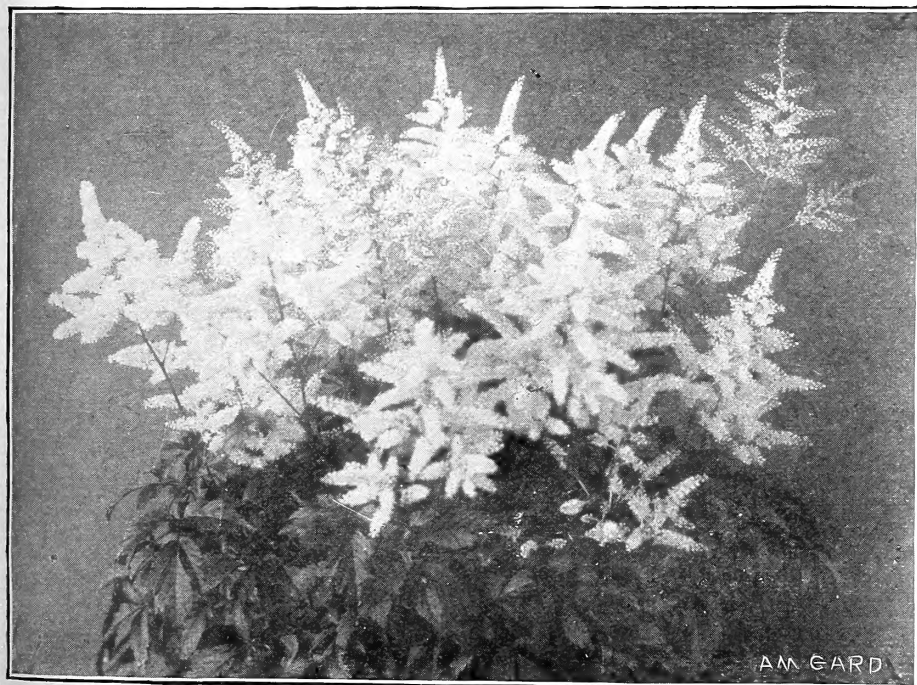
## Astilbe, or Spirea

Ready for delivery in November.

**Japonica.**—Large imported clumps, grown especially for forcing. \$5.00 per 100; \$10.00 for case of 250 clumps.

**Compacta Multiflora.**—More compact than *Japonica*; an extra fine variety for forcing. \$5.50 per 100; \$11.00 for case of 250 clumps.

**Astilboides Floribunda.**—A very strong grower, and quite distinct from the other two sorts, and preferred by many for Easter forcing. Flowers are pure white, very large and feathery. \$6.00 per 100; \$12.00 for case of 250 clumps.



SPIREA

AM GARD



Photograph of a House of our Premier Valley

## Lily of the Valley

Ready for delivery in November.

**Pierson's Perfection.**—This is an extra selected grade for those who desire the finest Valley grown, and is the grade that should be used for very early forcing. Price of Valley has been driven down so low that it has been at the expense of quality, and growers are beginning to realize that a really first-class article cannot be furnished at prices at which Valley has been selling. The very best German Valley grown has been sent to London and St. Petersburg to growers who have been willing to pay the price for a very superior article, and very few, if any, of the finest pips grown have reached this country; but there is beginning to be a demand here for a better grade of Valley than is generally offered, and in order to meet this demand, we are importing this grade of pips, which we have had selected for us with great care, and which are the very finest pips grown. They will produce the largest spikes, with the largest number of bells, and will give the very largest percentage of first quality flowers. This grade of Valley is more than worth the difference in price to every grower, and we can recommend it without hesitation, knowing that it will give perfect satisfaction.

\$1.75 per 100, \$15.00 per 1,000, \$32.50 per case 2,500 pips.

**Pierson's Premier.**—This is a very fine selected Valley—a grade under *Perfection*—and can also be used for early forcing. For those who want a superior article at a moderate price, this grade will give very satisfactory results. We have sold large quantities of it, and buyers have always been very well satisfied. It is good value at the price charged, and much better than extra quality three-year-old German pips generally handled, and can be forced earlier.

\$1.50 per 100, \$13.00 per 1,000, \$28.75 per case 2,500 pips.

**Extra Quality.**—This is the standard quality three-year-old German pip generally sold, and is the quality usually handled in this country by most dealers. It is as good Valley as can be handled at the price. It should never be used for very early forcing, but for late forcing will give very good results.

\$1.25 per 100, \$11.00 per 1,000, \$25.00 per case 2,500 pips.

## Gladiolus Colvilli Alba

“The Bride.”

Ready for delivery in October.

Flowers pure white. Of dwarf habit. Invaluable for forcing and for outdoor blooming. It is being more and more largely planted, as it is one of the most useful cut flowers that can be grown.

75c. per 100, \$6.00 per 1,000.

## Dielytra Spectabilis (Bleeding Heart).

Ready for delivery in November.

Fine, strong clumps, \$1.00 per doz., \$8.00 per 100.

FIRST SHIPMENTS OF LILY OF THE VALLEY WILL REACH THIS COUNTRY EARLY IN NOVEMBER, JUST IN TIME TO FORCE FOR CHRISTMAS. IF WANTED FOR THIS PURPOSE, ORDERS SHOULD BE PLACED WITHOUT DELAY, SO THAT DELIVERY CAN BE MADE FROM EARLIEST CONSIGNMENTS.

# DUTCH HYACINTHS.

Ready for  
delivery in  
September.

While the past season has not been a favorable one in Holland, and there is a scarcity of fine bulbous stock, we are glad to state that we have secured an unusually fine lot of hyacinths, which we will be able to furnish at very low prices, especially considering the short crop. Our growers advise us that while the crop generally is far below the average, our bulbs are exceptionally fine.

## Selected Named Hyacinths.

*This is the grade that should be used for pot culture or for growing in pans where flowers of highest quality are desired. The bulbs offered are of the largest size and finest quality obtainable. The varieties offered are the finest and those best adapted for winter-flowering or bedding, producing the largest and most perfect spikes and the most beautiful flowers.*

### SINGLE.

	Per 100		Per 100
Baroness van Tuyll.—Pure white. Large truss.		King of the Blues.—Dark blue. Extra large spike . . .	\$5.50
Early . . . . .	\$6.00	La Grandesse.—Pure white. Splendid bells. Large spike . . . . .	8.00
Chas. Dickens.—Porcelain blue, shaded purple. Very large compact spike . . . . .	6.00	La Peyrouse.—Fine porcelain blue . . . . .	5.00
Czar Peter.—Light porcelain blue . . . . .	8.00	La Pluie d'Or.—Pale yellow . . . . .	6.00
Gertrude.—Bright pink. Fine compact spike . . . . .	6.00	Mme. van der Hoop.—Pure white. Large bells . . . . .	7.00
Gigantea.—Light delicate flesh-pink. Compact spike . . . . .	6.00	Moreno.—Waxy-pink. Large bells . . . . .	7.00
Grand Lilas.—Porcelain lilac. Fine truss and bells . . . . .	7.00	Norma.—Light pink. Large bells . . . . .	6.00
Grand Maître.—Deep porcelain blue. Large truss. Extra . . . . .	6.00	Regulus.—Dark porcelain blue, striped with white . . . . .	5.00
Grandeur à Merveille.—Blush white, or light-flesh . . . . .	5.50	Robert Steiger.—Deep bright pink. Small compact truss . . . . .	5.50

### DOUBLE.

	Per 100		Per 100
Bloksberg.—Light blue . . . . .	\$6.00	Flevo.—Pure white. Large bells. Fine truss . . . . .	\$6.00
Bouquet Tendre.—Carmine-rose . . . . .	5.50	La Tour d'Auvergne.—Pure white . . . . .	6.00
Czar Nicholas.—Light, delicate flesh . . . . .	6.00	Prince of Saxe-Weimer.—Dark blue . . . . .	6.00

Our selection of varieties, \$5.50 per 100, \$50.00 per 1,000.

## Fine Named Hyacinths.

*We recommend this grade particularly for bedding, and it is also very satisfactory for forcing. The bulbs are a size smaller than the Selected Named, but can be offered at only a slight advance over the price of Mixed Hyacinths in Separate Colors, and, consequently, are much more desirable; for when bedded out or used for forcing, they bloom evenly and at one time, while the mixed hyacinths, no matter how carefully selected, bloom more or less irregularly and unevenly.*

### SINGLE.

	Per 100		Per 100
Amy.—Dark carmine. Fine truss . . . . .	\$3.50	La Peyrouse.—Fine porcelain blue . . . . .	\$3.50
Baroness van Tuyll.—Pure white. Large truss. Early . . . . .	4.50	La Pluie d'Or.—Pale yellow . . . . .	4.50
Gertrude.—Bright pink. Fine compact truss . . . . .	4.50	L'Innocence.—Pure white. Extra large truss . . . . .	5.50
General Pelissier.—Deep crimson. Early. Fine truss . . . . .	4.00	Mme. van der Hoop.—Pure white. Large bells . . . . .	5.50
Gigantea.—Light, delicate flesh-pink. Compact truss . . . . .	4.50	Moreno.—Waxy pink. Large bells. Very fine . . . . .	5.50
Grand Lilas.—Porcelain lilac. Fine truss and bells . . . . .	5.50	Norma.—Light pink. Large bells . . . . .	4.50
Grand Maître.—Deep porcelain blue. Large truss. Extra . . . . .	4.50	Paix de l'Europe.—Pure white. Splendid bells. Large spike . . . . .	4.00
Grand Vainqueur.—Bright rose. Fine truss . . . . .	4.00	Regulus.—Dark porcelain blue, striped white . . . . .	3.50
Grandeur à Merveille.—Blush white, or light flesh. Large truss . . . . .	4.00	Robert Steiger.—Deep bright pink. Small compact truss . . . . .	4.00
King of the Blues.—Dark blue. Extra large spike . . . . .	4.00	Voltaire.—Creamy white. Large, fine spike . . . . .	4.00

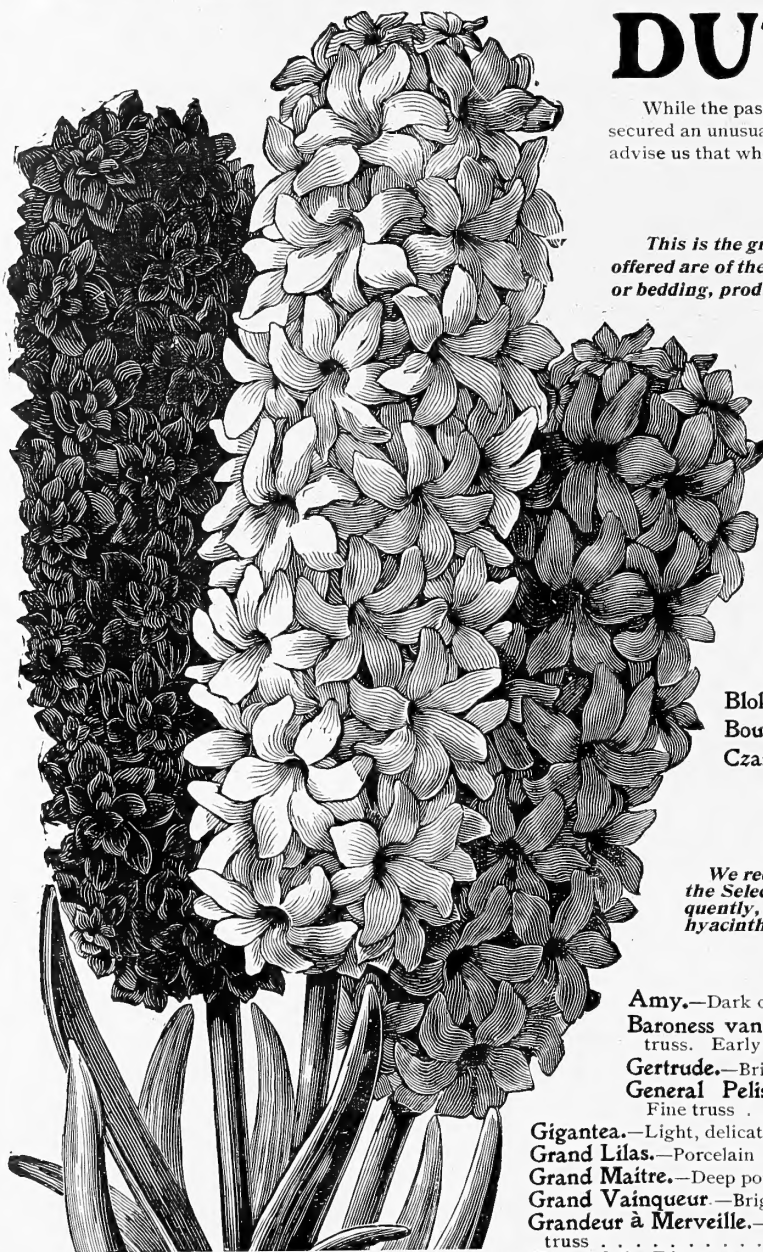
### DOUBLE.

	Per 100		Per 100
Bloksberg.—Light blue. Good truss . . . . .	\$5.00	King of Wurtemberg.—Dark blue . . . . .	\$4.50
B. uquet Tendre.—Carmine-rose . . . . .	4.00	La Tour d'Auvergne.—Pure white . . . . .	4.50
Czar Nicholas.—Light, delicate flesh color . . . . .	4.50	La Virginite.—Blush white. Extra fine for forcing or bedding . . . . .	4.00
Crown Prince of Sweden.—Violet-blue . . . . .	3.50	Lord Anson.—Rosy white. Very early . . . . .	4.50
Flevo.—Pure white. Large bells. Fine truss . . . . .	5.00	Othello.—Black . . . . .	5.00
General Antinck.—Porcelain blue, dark centre. Good truss . . . . .	4.00	Prince of Orange.—Blush rose. Fine spike . . . . .	4.00
Grootvorst.—Blush rose. Large truss and bells . . . . .	3.50	Prince of Saxe-Weimer.—Dark blue. Extra large spike . . . . .	5.00

Our selection of varieties, \$4.00 per 100, \$35.00 per 1,000.

**Hardy Hybrid Perpetual Roses.**—We offer an unusually fine stock of the very choicest and most desirable varieties. For list of varieties and descriptions, see page 12. Strong field-grown plants, extra heavy \$12.00 per 100.

Ready in November.



DOUBLE.





# DUTCH HYACINTHS.

## Hyacinths in Separate Colors.

These are largely used for bedding, and by many florists are used for forcing, but we do not recommend them for forcing, as nothing but named varieties should be used for that purpose. We offer *the very best quality* of these and not the inferior grades which are sometimes offered for less money.

### SINGLE.

	Per 100	Per 1000
Rose . . . . .	\$3.00	\$26.00
Dark red . . . . .	3.00	26.00
Blush white . . . . .	3.00	26.00
Pure white . . . . .	3.00	27.00
Light blue . . . . .	3.00	26.00
Dark blue . . . . .	3.00	26.00
Yellow . . . . .	3.00	26.00

### DOUBLE

	Per 100	Per 1000
Rose . . . . .	\$3.00	\$27.00
Dark red . . . . .	3.00	27.00
Blush white . . . . .	3.00	27.00
Pure white . . . . .	3.00	28.00
Light blue . . . . .	3.00	27.00
Dark blue . . . . .	3.00	27.00



We were awarded **GOLD MEDAL, Highest Award,**  
For Our Exhibit of Bulbs at the Pan-American Exposition, Buffalo, 1901.

## Miniature Hyacinths, or Dutch Romans. Ready for delivery in September

These *Dutch Romans* are valuable, not only for cutting, but also for growing in pans. They can even be used for bedding where a cheap hyacinth is desired, producing surprisingly large spikes of bloom, considering the size of the bulbs. Owing to the scarcity and high prices of *French Romans* and the better quality and lower prices of *Dutch Romans*, florists will find these *Dutch Romans* very desirable and profitable. We offer only the finest named sorts, which bloom evenly and at one time—those that have been found most satisfactory for forcing, and those that produce the largest spikes of bloom, and of the most desirable colors. The bulbs are of the largest size and of first-class quality, and the prices at which they are offered should not be compared with the prices of inferior grades or of mixtures in separate colors usually offered, which bloom more or less irregularly, while our named sorts bloom evenly and at one time, making them very much more desirable and valuable.

### EXTRA SIZED BULBS, 12 TO 14 C/M IN CIRCUMFERENCE.

	Per 100	Per 1000		Per 100	Per 1000
Baron van Tuyll—Pink . . . . .	\$1.75	\$15.00	Grand Maître.—Dark blue . . . . .	\$2.00	\$18.00
Baroness van Tuyll—Pure white. . . . .	2.00	18.00	Grandeur à Merville.—Blush white . . . . .	1.75	15.00
Blanchard.—Pure white; extra early . . . . .	2.00	18.00	King of the Blues.—Dark blue . . . . .	2.00	16.00
Chas. Dickens.—Pink . . . . .	2.00	18.00	L'Innocence.—Pure white; extra fine . . . . .	2.50	21.00
Czar Peter.—Light porcelain blue . . . . .	2.50	22.00	La Peyrouse.—Porcelain blue . . . . .	1.75	14.00
General Pelissier.—Deep crimson. Early. Fine truss . . . . .	1.75	14.00	La Grandesse.—Pure white . . . . .	2.50	22.00
Gertrude.—Bright pink . . . . .	2.00	16.00	Mme. Van der Hoop.—Pure white . . . . .	2.25	20.00
Gigantea.—Delicate flesh-pink . . . . .	2.00	18.00			

FOR GRAPE AND FEATHERED HYACINTHS, SEE PAGE 9.

## Roman Hyacinths. Ready for delivery in August.

The French growers asked exorbitant prices for Roman Hyacinths early in the season—higher prices than we thought they were warranted in asking; and by delaying our purchases we have at last succeeded in buying at very reasonable prices. We are now pleased to be able to offer them at low prices—as low as last year. The bulbs that we offer are of the very finest quality obtainable, from the very best sources, carefully packed, etc., so that they cannot fail to give the very best satisfaction.

**White Romans.**—Extra quality bulbs, 12 to 15 c/m in circumference, \$3.00 per 100, \$26.00 per 1,000.  
Full case lots (about 2,000 bulbs), \$25.00 per 1,000.

**Pink Romans.**—These are somewhat later than *White Romans*. They are very popular on account of their beautiful color—light flesh-pink. Flowers are semi-double. Extra quality bulbs, 12 to 15 c/m in circumference, \$2.75 per 100, \$24.00 per 1,000.

**Blue Romans.**—Extra quality bulbs, 12 to 15 c/m in circumference, \$2.50 per 100, \$20.00 per 1,000.

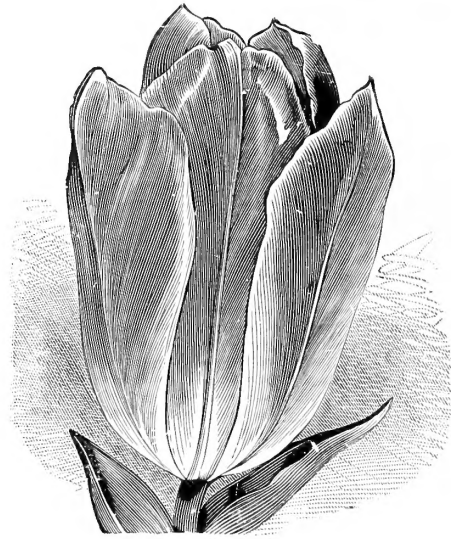
**White Italians, or Red-Skinned Romans.**—Very desirable for late forcing, with much heavier flower spikes than *White Romans*. Extra quality bulbs, 12 to 15 c/m in circumference, \$2.75 per 100, \$24.00 per 1,000.



WHITE ROMAN HYACINTHS.

**CRIMSON RAMBLER ROSES.**—We can supply a grand lot of this valuable rose, extra strong field-grown plants, with fine canes four feet or more in length. Extra heavy stock **\$15.00 per 100.**

Ready in November.



# TULIPS.

Ready for  
delivery in  
September.

## FINEST VARIETIES FOR FORCING AND BEDDING.

Gold Medal, Highest Award, Pan-American Exposition, May, 1901.

On this page is a photograph showing part of our large exhibit of tulips at the Pan-American Exposition. We planted there about fifty thousand bulbs, which when in flower in May were a revelation to all who saw them, and which, as the *Florists' Review* expressed it, was "the greatest display of tulips ever seen outside of Holland." The varieties used in our exhibit were Artus, Joost van Vondel, Rosamundi Huykman, Bizard Verdict, Cardinal's Hat, Duc van Tholl Scarlet, Wapen van Leiden, Couleur Ponceau, Rachel Ruisch, Alba Regalis, Cottage Maid, Keizerskroon, L'Immaculee, Brutus, Chrysolora, Duchesse de Parma, Crimson King, Standard Royal Silver, and Yellow Prince. These were planted in large masses of solid colors, producing a striking effect.

On the following page, in the upper left-hand corner, we give a view of the largest bed, containing over thirteen thousand bulbs. The lower photograph shows some of the other beds, with the Horticultural Building in the background. Altogether, our exhibit created a sensation, and was one of the chief attractions at the opening of the Exposition in May. We received the highest award for tulips, both on account of the extent of the exhibit and the high quality of the flowers.

The use of tulips for bedding for early spring-flowering is increasing from year to year, for nothing that can be planted gives such satisfactory returns for the outlay. The use of named varieties is constantly on the increase, as they are much more effective when planted in solid blocks, in separate colors, than when planted indiscriminately. We offer a large variety of the very finest sorts for bedding, and at prices which will permit the use of named varieties, as a great many of the kinds offered cost only a little more than mixed tulips, for which reason and the fact that they are much more effective when planted separately, we invariably advise their use, especially when planted in quantity. All the varieties offered are desirable for bedding, but all are not desirable for forcing. The descriptions indicate those best adapted and most valuable for forcing for winter.

## SINGLE EARLY TULIPS.

**Alba Regalis.**—Lovely creamy white, slightly flaked with yellow and scarlet. An extra large fine tulip. 75c. per 100, \$6.00 per 1,000.

**Rachel Ruisch.**—A fine pink tulip for bedding. Bright pink, base and centre of petals white; a little lighter than *Rose Grisdelin*. Large flower, with fine stem. We recommend this variety especially for bedding, and it is also good for forcing. 90c. per 100, \$8.00 per 1,000.

**Rosamundi Huykman.**—Rose-pink, with broad white stripe in centre of each petal. Large flower, with fine stem. Lighter than *Rose Grisdelin*, and also later than that variety. 75c. per 100, \$6.50 per 1,000.

**Rose Grisdelin.**—Best pink tulip for early forcing. Lovely delicate pink,—a little lighter than *Cottage Maid*. \$1.50 per 100, \$13.00 per 1,000.

**Rose Luisante.**—Superb rose. Very large and extra fine. \$3.00 per 100, \$26.00 per 1,000.

**Standard Royal Silver.**—Cherry-crimson, feathered with pure white. A beautiful variegated tulip. Fine for bedding \$1.50 per 100, \$12.00 per 1,000.

**Vermilion Brilliant.**—Finest of all scarlets for forcing, and the most brilliant of all scarlets. Very large flower. An extra choice variety. \$2.75 per 100, \$24.00 per 1,000.

**Wapen van Leiden.**—Creamy white, with broad deep carmine stripe at the top of each petal. Large flower, with fine long stem. An extra fine bedder. 75c. per 100, \$6.00 per 1,000.

**Yellow Prince.**—The standard yellow forcing tulip; also fine for bedding. When bedded shows faint lines and markings of red. \$1.00 per 100, \$9.00 per 1,000.

**Finest Mixed.**—The mixed tulips offered by us are much superior to ordinary mixtures, being made up of very fine named varieties and containing a good proportion of the different colors. We can recommend this mixture to any one wanting mixed tulips. 80c. per 100, \$6.50 per 1,000.

**Artus.**—A fine scarlet tulip for bedding; also very good for forcing. A little later than *Crimson King* or *Belle Alliance*. \$1.25 per 100, \$9.50 per 1,000.

**Belle Alliance (Waterloo).**—Brilliant scarlet. An extra fine forcing variety. \$2.00 per 100, \$17.00 per 1,000.

**Bizard Verdict.**—Bright red, feathered, striped, and bordered with bright yellow. A fine, variegated tulip. 75c. per 100, \$6.00 per 1,000.

**Brutus.**—Scarlet, shading to and narrowly edged with orange. A fine bedder. \$1.00 per 100, \$8.50 per 1,000.

**Cardinal's Hat.**—Dark brownish red,—somewhat like *Brutus*, but darker,—edge of petals shading to orange. A little later than *Crimson King* or *Belle Alliance*. 75c. per 100, \$6.00 per 1,000.

**Chrysolora.**—Pure golden yellow; extra large. Finest yellow tulip for bedding. 90c. per 100, \$8.00 per 1,000.

**Cottage Maid.**—An exquisite color,—lovely bright pink, heavily marked with white at centre and base of petals. The finest pink tulip for bedding, also an extra fine late forcing variety; cannot be forced early. Extra. \$1.00 per 100, \$8.50 per 1,000.

**Couleur Cardinal.**—Dark scarlet-crimson,—about the color of a *Meteor* rose. Flower is large, long, and pointed. Extra fine for forcing. \$2.50 per 100, \$23.00 per 1,000.

**Couleur Ponceau.**—Bright cherry, base of petals pure white,—an exquisite color. A fine bedder. 80c. per 100, \$7.00 per 1,000.

**Crimson King.**—Crimson-scarlet; very brilliant. Fine bedder, also good for late forcing. \$1.25 per 100, \$9.50 per 1,000.

**Duc van Tholl, Scarlet.**—Intense dazzling scarlet. Very desirable for early forcing. \$1.25 per 100, \$10.00 per 1,000.

**Duchesse de Parma.**—Orange-red, with yellow edge. Very showy. A good forcer and a fine bedder. 75c. per 100, \$6.50 per 1,000.

**Joost van Vondel.**—Wine color, feathered with white,—an unusually striking and distinct color. Flower very large, with very long stem. Grand. \$1.25 per 100, \$9.50 per 1,000.

**Keizerskroon (Grand Duc).**—Red, heavily bordered golden yellow. Extra large flower. One of the very finest tulips for forcing or bedding. \$1.25 per 100, \$10.50 per 1,000.

**La Reine (Queen Victoria).**—White, slightly shaded pink. A favorite forcing variety, and fine for bedding. 75c. per 100, \$6.50 per 1,000.

**L'Immaculee.**—Pure white. A fine bedding tulip, also a fine early forcing variety. Can be forced for Christmas. Almost as early as *Duc Van Tholl, Scarlet*. 80c. per 100, \$7.00 per 1,000.

**Mon Tresor.**—Pure yellow; an extra fine large flower. A little deeper yellow and a little larger flower than *Chrysolora*. \$2.25 per 100, \$20.50 per 1,000.

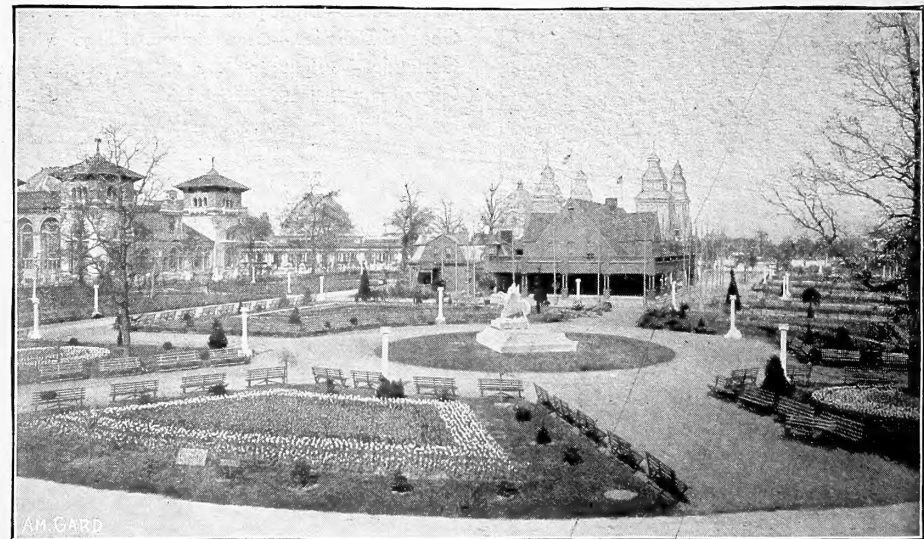
**Pottebakker Yellow.**—Yellow, with light scarlet stripe. \$1.25 per 100, \$11.50 per 1,000.

**Pottebakker White.**—Finest white forcing tulip; also extra fine for bedding. Extra large flower. Very early. \$1.25 per 100, \$11.00 per 1,000.

**Pottebakker Scarlet (Verboom).**—Dark crimson-scarlet. Excellent for forcing or bedding. \$1.25 per 100, \$11.50 per 1,000.

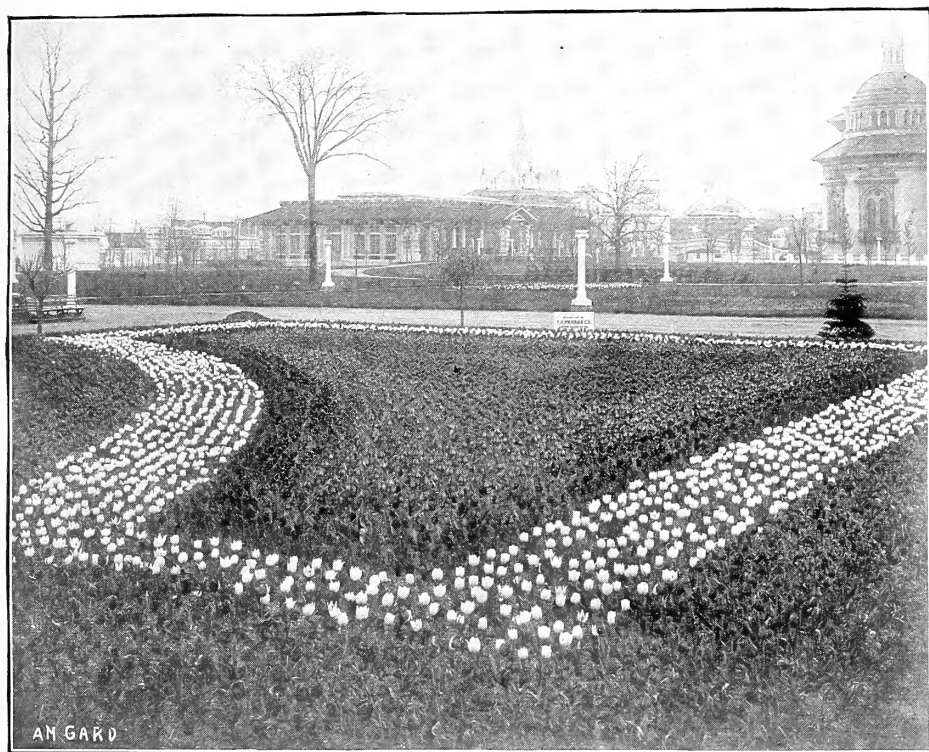
**Prince of Austria.**—Bright orange-scarlet. Strong grower and very large flower. Extra fine for forcing or bedding. \$2.50 per 100, \$23.00 per 1,000.

**Proserpine.**—Violet-rose,—a lovely color. Extra large and extra fine for early forcing especially, and also extra fine for bedding. \$2.50 per 100, \$23.00 per 1,000.



Bird's-eye View of our Exhibit of Tulips at the Pan-American Exposition





View of one of our Beds of Tulips at Pan-American Exposition, containing 13,000 Bulbs

## SINGLE LATE TULIPS.

These late tulips are exceedingly fine for planting in borders of shrubbery, and, if possible, should be planted where they can be left from year to year. They grow taller than the early varieties, and the flowers are larger and showier also than other tulips. Their season of blooming is very long. They come into bloom in May, after other tulips are gone, and are in full bloom Decoration Day. They are desirable for cut flowers, but on account of being late bloomers are of no use for forcing.

**Bizaris.**—Very showy flowers, beautifully blotched, striped, and feathered with crimson, pink, scarlet, rose, lilac, and purple on yellow ground. All colors mixed, 80c. per 100, \$7.00 per 1,000.

**Byblooms.**—Flowers beautifully blotched, striped, and feathered with crimson, pink, scarlet, rose, lilac, and purple on white ground. All colors mixed, 80c. per 100, \$7.00 per 1,000.

**Bouton d'Or.**—Pure yellow. Remains in bloom three weeks, flowers increasing in size as they grow older. Exceedingly fine. A grand thing. \$1.00 per 100, \$9.00 per 1,000.

**Darwins.**—These are what are termed *selfs*, or solid colors, and are mostly dark shades, no whites or yellows among them. They are valued because they are very late. They grow very tall, with very strong stems. All colors mixed, \$1.50 per 100, \$12.00 per 1,000.

**Gesneriana Spathulata.**—This is the true *Gesneriana*, and the finest of all late tulips. Flower is very large; dark brilliant scarlet, with black centre. \$1.50 per 100, \$13.00 per 1,000.

**Golden Crown.**—Sometimes called *The Yellow Gesneriana*. Yellow, with scarlet edge. Very showy. 80c. per 100, \$7.00 per 1,000.

**Picotee (Maiden's Blush).**—A magnificent tulip. White, beautifully margined and beautiful. \$2.00 per 100, \$18.00 per 1,000.

**Parrots.**—Very singular and beautiful, both in shape and markings. Very highly colored. Markings are not dissimilar to the brilliant plumage of parrots, which suggested the name.

**Admiral of Constantinople**—Orange-scarlet.

**Lutea Major.**—Golden yellow.

**Perfecta.**—Yellow, scarlet stripe.

**Markgraff van Baden.**—Inside of flower orange-yellow; outside striped scarlet.

\$1.00 per 100, \$8.00 per 1,000.

**Parrots.**—All colors mixed, 80c. per 100, \$6.50 per 1,000.

## DOUBLE TULIPS.

**Count of Leicester.**—Orange-yellow. Earlier than *Yellow Rose*. 90c. per 100, \$8.00 per 1,000.

**Couronne d'Or.**—Yellow, shaded orange. Extra fine for forcing. \$3.25 per 100, \$30.00 per 1,000.

**Duke of York.**—Carmine, edged white. Good for forcing. 90c. per 100, \$8.00 per 1,000.

**Gloria Solis.**—Crimson, with yellow margin. Fine bedder; one of the showiest tulips for this purpose; also a fine forcing variety. Very similar to *Tournesol Red and Yellow* in color; cannot be forced so early. \$1.25 per 100, \$11.00 per 1,000.

**Imperator Rubrorum.**—Very fine bright scarlet. Finest of all double scarlets for forcing. \$2.00 per 100, \$18.50 per 1,000.

**La Candeur.**—Pure white. Fine for bedding, and also for Easter forcing. \$1.25 per 100, \$9.50 per 1,000.

**Lady Grandison.**—Bright scarlet. Very early. Fine for bedding. \$1.00 per 100, \$8.50 per 1,000.

**Le Blason.**—Delicate rose, shaded and striped white. \$1.25 per 100, \$11.50 per 1,000.

**Ma Cousine.**—Dark violet. 80c. per 100, \$7.00 per 1,000.

**Mariage de ma Fille.**—White, striped cherry red. Extra fine late variety. The largest double tulip. \$1.75 per 100, \$15.00 per 1,000.

**Murillo.**—A magnificent flower, bluish white, shaded rose. Large fine flower. Extra for forcing. \$2.25 per 100, \$20.50 per 1,000.

**Paeony Red.**—Fine scarlet for bedding; late; blooms with *Yellow Rose*. \$1.00 per 100, \$8.50 per 1,000.

**Rex Rubrorum.**—Extra fine scarlet for bedding. Large, full, double flower. Produces a strong contrast when planted with *La Candeur*. Very effective. \$1.25 per 100, \$11.00 per 1,000.

**Rose Blanche.**—Pure white. Very early; earlier than *La Candeur*. 90c. per 100, \$8.00 per 1,000.

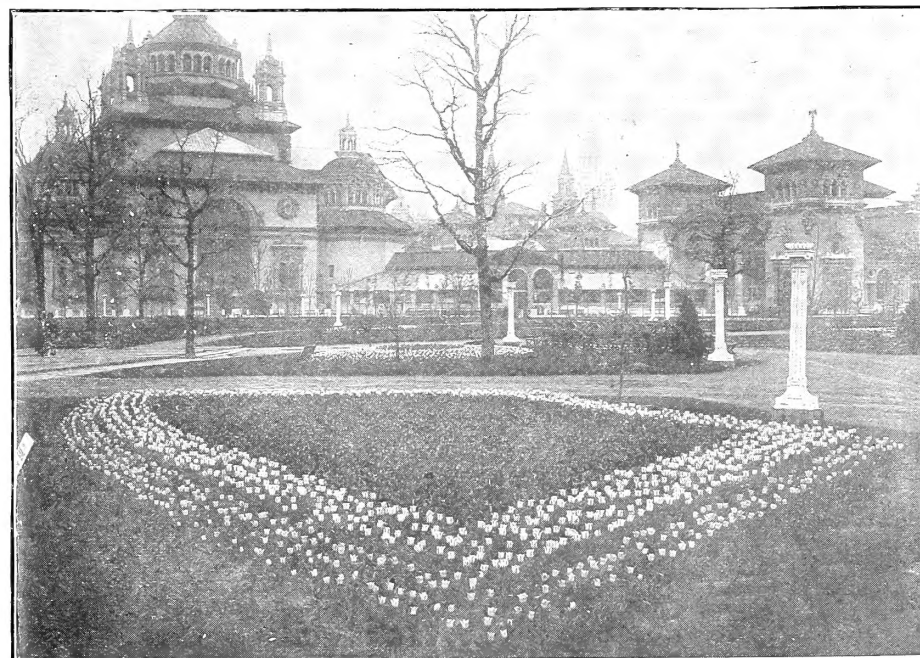
**Salvator Rosa.**—Deep rose, flamed white. Highly recommended for very early forcing. \$3.50 per 100, \$31.50 per 1,000.

**Tournesol Red and Yellow.**—Scarlet, bordered yellow. Extra fine for forcing. Exceedingly showy. \$1.25 per 100, \$11.50 per 1,000.

**Tournesol Yellow.**—Pure yellow. Extra fine for early forcing. \$2.50 per 100, \$22.00 per 1,000.

**Yellow Rose.**—Bright yellow. Late. 90c. per 100, \$7.50 per 1,000.

**Finest Mixed.**—All colors. 90c. per 100, \$7.50 per 1,000.



Partial View of our Exhibit of Tulips at Pan-American Exposition, showing Horticultural Building in the Background



# NARCISSUS.

Ready for  
delivery  
in September.

**Double Von Sion, or Double Yellow Daffodil.**—This is one of the most useful and profitable of winter-flowering bulbs, and is forced in large quantities. There is nothing in which quality is so important as in Von Sions—color and form of flower, size of bulb, etc. The flower of the stock we offer is the pure golden yellow. Those who have been troubled with "Green Von Sions" should try our stock. Growers will find it will pay to buy the best Von Sions obtainable.

Selected mammoth double-nosed, or top-root, bulbs, \$2.25 per 100, \$20.00 per 1,000.

Extra sized bulbs, \$1.50 per 100, \$12.00 per 1,000.

**Princeps** (*The large Irish Single Yellow Trumpet Daffodil*).—Magnificent large blooms; light sulphur yellow trumpet, with lighter perianth. Can be forced very early. A very profitable variety for florists on account of its earliness and the low price at which the bulbs can be offered. 90c. per 100, \$7.50 per 1,000.

**Trumpet Major** (*Single Yellow Trumpet Daffodil*).—Flower large, deep golden yellow. Highly prized for early forcing and bedding. One of the favorite sort. 90c. per 100, \$7.50 per 1,000.

**Single Von Sion.**—Deeper yellow and larger flower than *Trumpet Major*, also a better bloomer. \$1.00 per 100, \$8.50 per 1,000.

**Horsfieldi.**—Single; large golden yellow trumpet and pure white perianth. A grand variety for early forcing. \$2.00 per 100, \$18.00 per 1,000.

**Empress.**—Single; white perianth with rich yellow trumpet. Flowers large and of great substance. Similar to *Horsfieldi*, but larger and a stronger grower. \$2.25 per 100, \$20.00 per 1,000.

**Emperor.**—Single; deep yellow trumpet, sulphur perianth. Immense. The finest of this section. \$2.25 per 100, \$20.00 per 1,000.

**Golden Spur.**—A magnificent single trumpet narcissus with enormous flowers of deep golden yellow. Very early. \$2.25 per 100, \$20.00 per 1,000.

**Henry Irving.**—Single; magnificent flower, with large golden yellow trumpet, beautifully frilled; perianth broad and wide, overlapping. \$2.25 per 100, \$20.00 per 1,000.

**Grandee (Maximus).**—Yellow trumpet, white perianth, broad petals. Late flowering; dwarf. Extra fine. \$2.00 per 100, \$18.00 per 1,000.

**Sir Watkin.**—Rich golden yellow. Petals very broad and imbricated. Medium trumpet. A grand flower. \$2.25 per 100, \$20.00 per 1,000.

**Incomparable Stella.**—Single; white star-shaped flower, with yellow cup. One of the most beautiful and most easily forced of all the narcissus. 75c. per 100, \$5.00 per 1,000.

**Incomparable fl. pl.** (*Butter and Eggs*).—Full double golden yellow flower, with orange centre; good forcer. 75c. per 100, \$6.00 per 1,000.

**Silver Phoenix.**—Sulphur white. Extra fine. \$2.00 per 100, \$18.00 per 1,000.

**Orange Phoenix** (*Eggs and Bacon*).—Double; white flowers with orange nectary. \$1.00 per 100, \$9.00 per 1,000.

**Alba Plena Odorata.**—Double; pure white gardenia-like flowers, exquisitely scented. 75c. per 100, \$6.00 per 1,000.



PRINCEPS.

**Barri Conspicuous.**—Finest of this class. Canary-yellow, with deep golden cup, richly edged orange-scarlet. \$1.00 per 100, \$7.50 per 1,000.

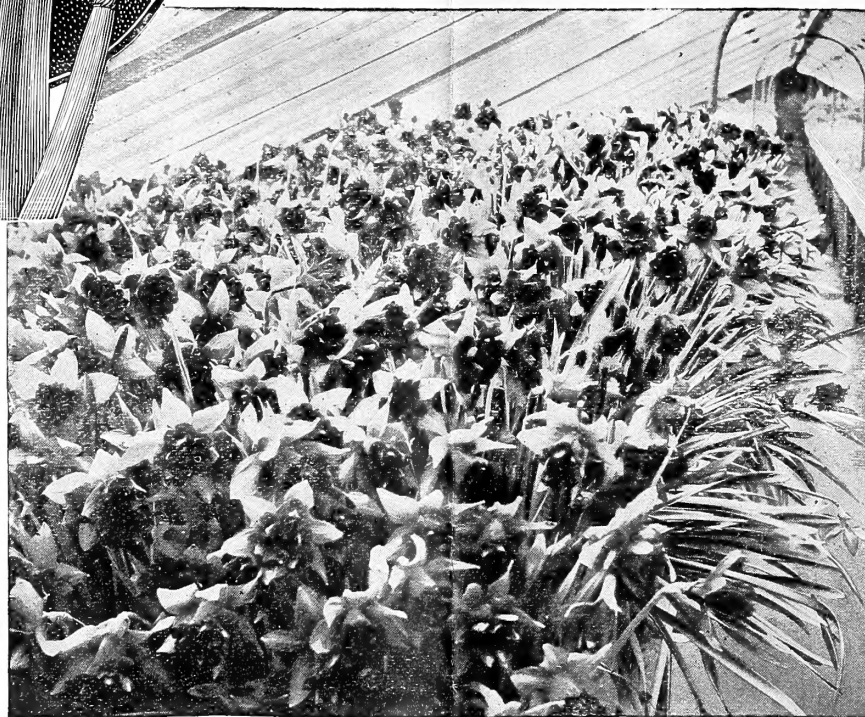
**Poeticus** (*Pheasant's Eye*).—Pure white with red cup. Very useful for cutting in spring, as it can be planted in borders out-of-doors, where it is perfectly hardy, and will bloom year after year. 50c. per 100, \$3.50 per 1,000.

**Poeticus Ornatus.**—*The Improved Poeticus*. Pure white with scarlet ring, much finer in form and much earlier than *Poeticus*. A magnificent cut flower. This is becoming more and more largely used for forcing. 75c. per 100, \$6.50 per 1,000.

## JONQUILS.

**Giant Campernelle Jonquil, Rugulosus.**—Much larger and finer than the old favorite *Campernelle Jonquil*, a much freer bloomer, and much more desirable, especially for forcing. Beautiful single yellow star-shaped flower, beautifully imbricated, borne in clusters of four to six on a stem, delightfully fragrant. Also very hardy, and invaluable for outdoor planting. 70c. per 100, \$5.00 per 1,000.

**Single Sweet-Scented Jonquil.**—The old-fashioned *Jonquil*. Splendid for hardy borders and old-fashioned gardens. Very hardy. Flowers bright golden yellow, star-shaped. Blooms in large clusters in the early spring. 50c. per 100, \$3.50 per 1,000.



VON SION NARCISSUS.

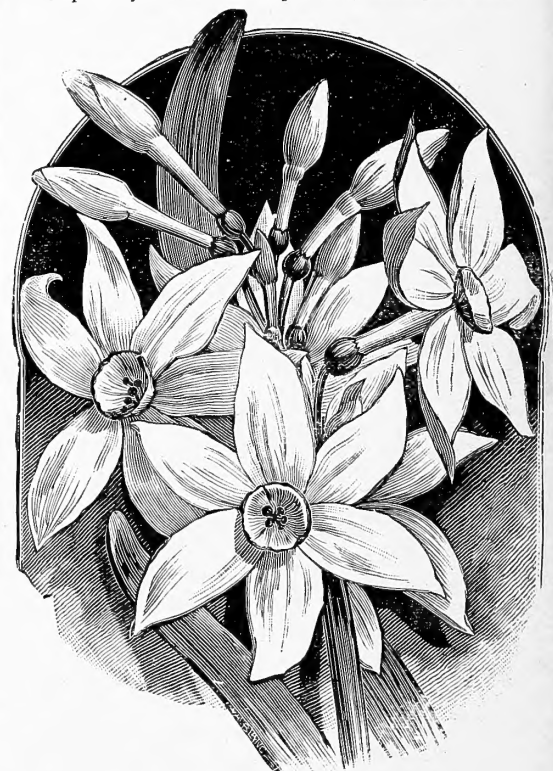
## Large-Flowered Paper White Narcissus.

PAPER WHITE GRANDIFLORA.

Now ready for delivery.

This variety is now used exclusively by the best growers. It is much larger and better than the ordinary variety; blooms in larger clusters, and comes into flower earlier. Crop is short this season and price has advanced, and we advise customers who have not already covered their requirements to lose no time doing so. The bulbs that we offer are of the very finest quality obtainable.

Extra sized bulbs, \$1.25 per 100, \$10.00 per 1,000.



PAPER WHITE NARCISSUS GRANDIFLORA.

**ALLIUM NEAPOLITANUM.**

60c. per 100, \$4.50 per 1,000.

**ANEMONES.****Fulgens.**—Brilliant scarlet star-shaped flowers.

\$1.50 per 100, \$12.00 per 1,000.

**The Bride.**—Single. Pure white. 50c. per 100, \$4.00 per 1,000.**Single.**—All colors mixed. 50c. per 100, \$4.00 per 1,000.**Double.**—All colors mixed. 75c. per 100, \$6.00 per 1,000.**CHINESE SACRED LILY.**

Ready in October.

(*Narcissus orientalis*).—This is a favorite bulb for retailing, as it makes a fine house plant, and is one of the best selling bulbs for this purpose. We offer the finest quality bulbs, grown in China, insuring a luxuriant growth and a remarkable profusion of flowers. Single basket (30 bulbs), \$1.50; original bundle, containing four baskets (120 bulbs), \$5.40; full thousand lots at \$40.00 per 1,000.

**CHIONODOXA LUCILIAE.**

(Glory of the Snow.)

Deep blue, with white centre. 75c. per 100, \$6.00 per 1,000.

**GRAPE AND FEATHERED HYACINTHS.****Blue Grape.**—50c. per 100, \$3.00 per 1,000.**White Grape.**—75c. per 100, \$5.00 per 1,000.**Feathered.**—75c. per 100, \$5.00 per 1,000.**SPANISH IRIS.**

Extra fine mixed varieties. 35c. per 100, \$2.50 per 1,000.

**IXIAS.**

**Finest Mixed.**—Very showy and brilliant; well adapted for cut flowers and pot culture. Splendid new large-flowering varieties. 35c. per 100, \$2.50 per 1,000.

**Crateroides.**—Bright scarlet. Forces easily, and is the earliest of all. \$1.25 per 100, \$9.00 per 1,000.

**OXALIS.**

**Bermuda Buttercup.**—This has met with a very large sale, as it is an ideal house plant. Blooms all winter long. Flowers are of good size; bright golden-yellow. We offer extra sized Bermuda-grown stock. 75c. per 100, \$6.00 per 1,000.

**Alba.**—White. 75c. per 100.**Bowenii.**—Pink; large. 75c. per 100.**Versicolor.**—Red and white. 75c. per 100.**DOUBLE RANUNCULUS.****French.**—All colors mixed. 35c. per 100, \$2.50 per 1,000.**Persian.**—All colors mixed. 40c. per 100, \$3.00 per 1,000.**Turban.**—All colors mixed. 50c. per 100, \$3.50 per 1,000.**SCILLA.****Siberica.**—Bright blue; early. \$1.00 per 100, \$8.00 per 1,000.

**Campanulata Cerulea.**—Blue; tall. 75c. per 100, \$6.00 per 1,000.

**SNOWDROPS** (*Galanthus*).**Single.**—75c. per 100, \$5.00 per 1,000.**Double.**—\$1.25 per 100, \$10.00 per 1,000.**Giant** (*Galanthus Elwesii*).—75c. per 100, \$5.00 per 1,000.**SPARAXIS.**

40c. per 100, \$2.50 per 1,000.

**Crocus.** Ready in September.**MAMMOTH BULBS.**

These are extra large selected bulbs, averaging 1½ in. and up in diameter. Varieties offered are also of the very finest quality. They are very desirable for forcing, and these large bulbs are much finer for bedding than smaller bulbs, as they throw an unusually large number of flowers.

**Mont Blanc.**—Snowy white.**David Rizzio.**—Dark blue.**Mammoth Yellow.**—Deep golden yellow.**La Majestueuse.**—Violet, striped white.**Purpurea Grandiflora.**—Dark purple; very largest size. Magnificent.

50c. per 100, \$4.00 per 1,000.

**FINE NAMED VARIETIES.**

These are first sized bulbs and a first-class article where moderate priced crocus is wanted. We offer them at the same figure for which mixed crocus in colors can be bought, enabling buyers to plant them in solid blocks or to make their own mixtures, insuring an equal assortment of colors.

**Prince Albert.**—Dark purple.**Sir Walter Scott.**—Violet, striped white.**Baron von Brunow.**—Purplish blue.**Large Yellow.**—Pure golden yellow.**Mont Blanc.**—Snowy white.

40c. per 100, \$3.00 per 1,000.

**SEPARATE COLORS.**—Blue, White, Yellow, Striped. 30c. per 100, \$2.00 per 1,000.

**ALL COLORS MIXED.**—25c. per 100, \$1.75 per 1,000.

LARGE FLOWERED MAMMOTH CROCUS

**Tuberous-Rooted Begonias.**

Ready in December

Having made arrangements with one of the largest and finest growers of Tuberous Begonias in Europe to supply us with his entire product, we are enabled to offer these bulbs at unusually low prices. Bulbs are first-class, running 1¼ inch in diameter and up. The quality of the flower, notwithstanding the low price, is unusually fine. There is no finer stock to be had in Europe. Buyers will find it cheaper to buy here at our prices than to import their own stock direct. We offer them in separate colors,—white, pink, scarlet, yellow, and crimson.

**Double.**—\$5.00 per 100, \$40.00 per 1,000.**Single.**—\$3.00 per 100, \$25.00 per 1,000.**Gloxinias.**

Ready in December.

We handle these very largely, and our strain of Hybrid Crassifolia Erecta Grandiflora is unequaled, embracing an unusual proportion of spotted, white, pink, and other choice colors. Bulbs are of large size.

**Finest Mixed.**—\$4.00 per 100, \$30.00 per 1,000.

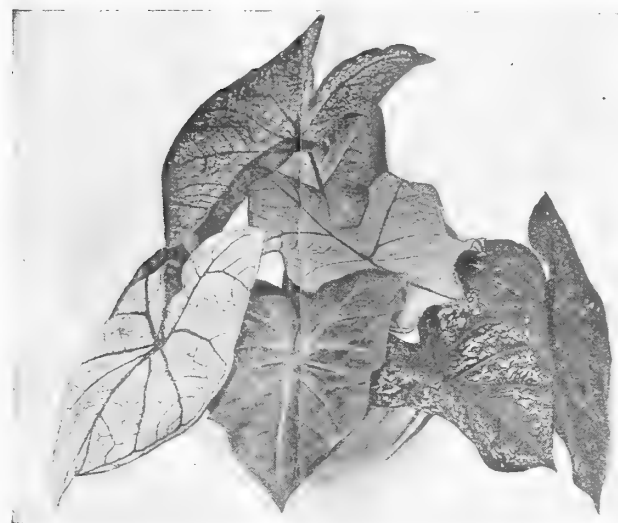
**Separate Colors.**—White; red; blue; red, bordered blue; white, bordered blue. \$5.00 per 100.

**Tuberose Pearl.**

Ready in December

We handle this very largely, exporting annually nearly a million bulbs—more than five carloads. Our bulbs are grown in the South, where the climate and soil are peculiarly adapted for their perfect development, and the stock we offer is the finest to be had anywhere.

Extra quality bulbs, \$1.00 per 100, \$7.50 per 1,000.



FANCY-LEAVED CALADIUMS

**FANCY-LEAVED CALADIUMS.**

Ready in December.

We can supply a fine assortment of the very choicest named varieties, very distinct and very desirable—strong dormant bulbs of large size. These bulbs are grown out-of-doors, and will be found superior to greenhouse-grown plants. Tubers are full-sized, undivided, and are strong and healthy.

Extra sized bulbs, \$9.00 per 100.

**CALADIUM ESCULENTUM.**

Ready in December.

Bulbs 6 to 9 in. in cir., \$3.00 per 100, \$25.00 per 1,000.  
" 9 to 12 " " " 6.00 " " 50.00 " "

**Columbia Flower Tubs.**—For large Palms, etc. Made of best Cypress, natural varnish finish. Tubs 12 inches in diameter, 11 inches high, \$0.85 each; 15 do. 14 do., \$1.25 each; 18 do. 16½ do., \$1.70 each; 21 do. 18½ do., \$2.10 each. For other greenhouse and garden supplies, see our General Wholesale List.

# PALMS AND OTHER DECORATIVE PLANTS

As we are crowded for room at this season, we can give a good deal better value now than we can later on, after the plants are placed in permanent winter quarters, and can also furnish much better plants now for the same money than we can later, when they require more expensive packing. BUYERS WHO WANT ANY CONSIDERABLE STOCK FOR FALL AND WINTER TRADE AND HAVE ROOM TO CARE FOR IT WILL FIND IT DECIDEDLY TO THEIR INTEREST TO ORDER DURING SEPTEMBER AND OCTOBER. We not only can give better value at this time, but a considerable saving can be made in cost of transportation, as the plants can be shipped during these months as well by freight as by express, and at much less expense.

We desire to call particular attention to the fact that our palms are not forced in high temperatures, but are grown cool. Most of our stock has been growing out of doors all summer in lath houses, so that it is very hardy, and will give much better satisfaction than stock that has been forced and grown in high temperatures.

We should be very glad to have customers visit our Scarborough Nurseries, where our palms are grown, and examine our stock and make their own selection. Where this is not convenient, orders sent by mail will receive personal and careful attention, and we will guarantee perfect satisfaction.



COCOS WEDDELIANA.

## COCOS WEDDELIANA.

This dainty little palm makes a fine table plant, and is largely used for the centre of fern pans, for which purpose nothing is so delicate and beautiful.

Fine plants, 3 in. pots, \$3.00 per dozen.

## CYCAS REVOLUTA (*Sago Palm*).

This is one of the most satisfactory house plants on account of its hardness, and florists will find it one of the most salable palms. It is difficult to give any standard of value in Cycas, as the plants vary so much in number and length of leaves. If customers will name price they wish to pay, they can rely upon our giving them plants of first-class value.

Plants at 50c., 75c., \$1.00, \$1.50, \$2.00 each and up.



LATANIA BORBONICA.

## KENTIAS.

We have a fine stock of this popular palm—undoubtedly the most popular of all palms for house purposes, on account of its hardness and general satisfactoriness.

We can give particularly good value in the larger sizes offered at \$3.00, \$4.00 and \$5.00 each. We should like to emphasize the fact that our Kentias are grown in cool summer houses out of doors, where they get plenty of air, and, in consequence, they are very hardy and will give much better satisfaction for store trade and to florists who have not special houses to devote to palms than stock grown in high temperatures.

## FORSTERIANA.

Fine plants, 5-in. pots, 20 in. high	\$0.75 each
" 6-in. " 2 ft. "	1.00 "
" 7-in. " 2½ " "	1.50 "
" 7-in. " 3 " "	2.00 "
" 8-in. " 3½ " "	3.00 "
" 8-in. " 4 " "	4.00 "
" 9-in. " 4½ " "	5.00 "

## BELMOREANA.

Fine plants, 5-in. pots, about 18 in. high	0.75 "
6-in. " 20 " "	1.00 "

KENTIA  
BELMOREANA.

## LATANIA BORBONICA (*Fan-Leaf Palm*).

This is one of the most popular and reliable hardy palms for indoor decoration. It is a rapid grower, and is very satisfactory in every respect. We offer a fine lot of medium and large sized plants. Florists will find the largest sizes offered very useful for decorating.

Fine plants, 7-in. pots, 1¾ ft. high	\$1.50 each
" 8-in. " 2 " "	2.00 "
" 9-in. " 2½ " "	2.50 "
" 9-in. " 2½ " " extra heavy	3.00 "
" 10-in. " 3 " "	4.00 "



ARECA LUTESCENS.

## ARECA LUTESCENS.

There is no palm quite so graceful as the Areca for house decoration, particularly when it attains a considerable size.

Strong plants, 7-in. pots, 3 ft. high	\$2.00 each
8-in. " 3½ " "	3.00 "

## PHOENIX RECLINATA.

Very hardy. Can be grown in a low temperature, for which reason it is particularly adapted for hotel work, decorating hallways and other positions where other palms would not exist.

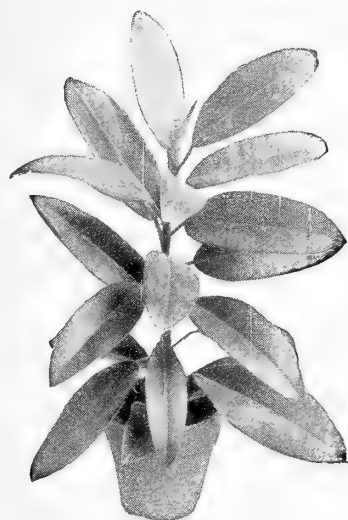
Fine plants, 3 ft. high, \$3.00 each.



PHOENIX

We offer great Bargains in Palms for September and October shipment, as we must reduce our Stocks before cold weather. This is the time to buy if you want to save money. As a further inducement to customers to order early, we will add gratis enough plants to cover cost of freight charges on all shipments made in September and October.





FICUS ELASTICA.

**FICUS ELASTICA** (*Rubber Plant*).**HERE'S A BARGAIN!! Look at these prices!**

This certainly is one of the best selling plants grown for decorative purposes. We have a grand stock. Plants are grown from top cuttings, and have large, perfect, full-sized leaves right to the pot, and are in grand shape.

Strong plants, 6-in. pots, 1½ ft. high	\$4.20 per doz.
" " 6-in. " 2 " "	6.00 " "
" " 6-in. " 3 " "	9.00 " "
" " 7-in. " 3½ " "	12.00 " "

The larger sized plants offered below will be found very useful for decorating or for any other purpose where large plants are desirable. They are splendid for hotels and many other places where large plants at a moderate cost are desired. Plants are very bushy, and are very cheap at the prices at which they are offered, and they can only be supplied at these prices during September and October, when they can be shipped open, as it would cost more to pack these large plants and protect from frost in freezing weather than the prices at which we offer them.

Large bushy specimens, 3 plants in pot, 12-in. pots, 3½ ft. high	\$3.00 each.
" " 3 " " 12-in. " 4½ " "	4.00 " "
" " 3 " " 12-in. " 5½ " "	5.00 " "

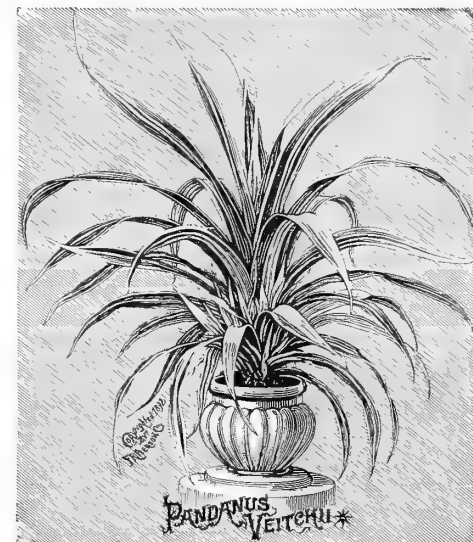
**PANDANUS VEITCHII.**

We have a fine stock of this elegant decorative plant—one of the most useful and beautiful ornamental house plants. Our plants have been grown cool, and are well colored.

Strong plants, 5-in. pots, 12-in. high	\$0.75 each.
" " 6-in. " 16 " "	1.00 " "

**PANDANUS UTILIS.**

Strong plants, 6-in. pots, 1½ ft. high	\$1.00 each.
" " 7-in. " 2 " "	1.50 " "

**ASPARAGUS PLUMOSUS NANUS.**

One of the most profitable and useful plants now grown; as easily grown as *Smilax*, of which it has largely taken the place, as it is very much more beautiful and desirable in every way. It is grand when grown in long strings, and also makes a very useful pot plant.

Strong plants, 2¼-in. pots	\$6.00 per 100.
Extra strong plants, 3½-in. pots	10.00 " "

**ASPARAGUS SPRENGERI.**

This has now become very popular, and is exceedingly valuable for growing for cutting for foliage. No other green that can be grown is so fine, especially to use with carnations. It grows rapidly, keeps well, customers like it, and it is very profitable. It also makes a grand plant for house decoration, and when grown in large sizes, say 6-inch pots or larger, makes one of the finest and most salable house plants.

Strong plants, 2¼-in. pots	\$4.00 per 100.
Large plants, 6-in. pots, with fine tops	6.00 per doz.



ARAUCARIA COMPACTA.

**ARAUCARIAS.**

Small plants grown in pots are most desirable for table and decorative purposes generally. Plants resemble miniature evergreens of perfect symmetry and elegant proportions.

**Excelsa.**—*Norfolk Island Pine*. This is the variety that has become so popular for commercial purposes for house culture and conservatory decoration.

Fine plants, about 12 in. high, 75c. each.

**Glauc.**—A more compact grower than *Excelsa*. The fronds are longer, broader, and heavier, and are of a bluish-green color which has a silvery, glaucous tint.

Fine plants, about 12 in. high, \$1.00 each.

**Compacta.**—The finest variety that has ever been introduced; superior to *Excelsa* in every way. Those who wish to grow Araucarias of a high quality will find *Compacta* a variety par excellence.

Fine plants, about 12 in. high, \$1.50 each.

**SMALL FERNS FOR FERN PANS.**

The use of ferneries as ornaments for the dinner table is now almost universal. Nothing makes so fine an ornament, and nothing is so well adapted for the purpose. We offer a nice stock of the hardiest varieties, a good collection of the best sorts.

Strong plants, 2¼ in. pots	\$4.00 per 100.
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**ASPIDISTRA LURIDA VARIEGATA.**

This is the most durable plant grown for indoor decoration. It will grow and do well under conditions that would be sure death to many other plants. It flourishes in sunshine or shade, does not mind dust or dry air, and can stand a good deal of cold.

Fine plants, 7-in. pots, well colored, \$1.50, \$2.00 and \$2.50 each.

**DRACÆNAS.**

**Lindenii.**—Nice plants, 5-in. pots, about 12-in. high . . . \$1.00 each.

**Baptisti.**—Fine plants, 6-in. pots, about 18 " " . . . 1.50 " "

**Goldieana.**—Fine plants, 5-in. pots . . . 2.00 " "

**Massangeana.**—Fine plants, 6-in. pots, about 18 in. high . 1.50 " "

**Bruanti.**—Fine plants, 5-in. pots, about 18 in. high . . . .75 " "



Copyrighted, F. R. Pierson Co.

DRACÆNA LINDENI.

Copyrighted, F. R. Pierson Co.

**Buy during September and October, when plants can be shipped with perfect safety by freight, saving express charges later in the season. Remember 5% can be deducted from all prices in this catalogue when cash accompanies order.**



Partial view of our Exhibit of Bay Trees at the Pan-American Exposition. The above picture represents the "Chariot Race," one of the most beautiful groups of statuary in the Exposition, surrounded by a portion of our exhibit of Bay Trees, interspersed with large specimens of Hydrangea Otakia in flower.

## Azaleas. Ready for delivery in October.

Next to the Easter lily these are the most important plants for Easter decoration. We shall have to offer from October until Easter a fine assortment of plants, with fine crowns, well shaped and well budded. Orders will be booked at these special low import prices for delivery in October and November. Orders should be placed at once, so that advantage can be taken of these low import prices before prices advance later in the season, and while the plants can be shipped by freight, as early in the season plants travel as safely by freight as by express, and at a great saving in cost of transportation. These prices will hold good only for early shipment, as we cannot afford to sell at these prices later on, after plants have been potted and put into winter quarters for spring sale. We handle only the very finest varieties, and our selection will be found to contain the very finest sorts, either for commercial purposes or private conservatories.

**Apollo.**—Orange-scarlet.

**Bernhard Andrea Alba.**—Double. Pure white. Late.

**Deutsche Perle.**—Double. Pure white. Very early.

**Dr. de Moore.**—Double. Deep rose, shaded violet.

**Emperor of Brazil.**—Double. Pink, bordered white.

**Empress of India.**—Double. Variegated white and salmon-rose.

**John Lemling.**—Color similar to *Vervaneana*, but more double.

**Madame Van der Cruyssen.**—Double. Bright rose—a very desirable and popular color.

**Niobe.**—Double. Pure white, with finely crinkled edges. A fine flower.

**Paul Weber.**—Very double. Similar to *Vervaneana*, but brighter.

**Pauline Mardner.**—Very early. Bright rose color. Extra.

**Professor Wolters.**—Single. Magnificent color, light pink, with very deep carmine blotch and shadings, with white border. Very bright.

**Simon Mardner.**—Very double. Bright silvery rose—a very pleasing shade and very desirable.

**Vervaneana.**—Double. White, salmon centre, with deep carmine markings in centre of flower.

### SPECIAL LOW IMPORT PRICES, FALL DELIVERY.

Strong plants, 10 to 12 in. in diameter,	\$4.80 per dozen,	\$35.00 per 100.
12 to 14 "	6.00 "	45.00 "
14 to 16 "	7.20 "	55.00 "
16 to 18 "	12.00 "	
18 to 20 "	24.00 "	

## Azalea Mollis.

This is largely used in Europe, and is being more largely used in this country for forcing. The colors are entirely different from the Chinese azaleas offered above,—colors ranging through yellow, orange, and red.

Fine bushy plants, well budded, 12 to 15 in. high, \$4.50 per doz., \$30.00 per 100.

## Pot-Grown Lilacs.

We offer the two best varieties for forcing for winter flowers,—**Marie Legraye** and **Charles X.**

Fine plants, well budded, \$6.00 per doz., \$45.00 per 100.

## Hardy Field-Grown Roses

Ready for delivery in November.

We offer a grand lot of extra heavy field-grown plants. The varieties offered are the finest and best in cultivation.

**Gen. Jacqueminot.**—Bright crimson-scarlet.

**Paul Neyron.**—Of immense size. Dark rose color.

**Ulrich Brunner.**—Bright cherry. Extra.

**Margaret Dickson.**—Pure white. Superb.

**Magna Charta.**—Dark pink. Grand.

**Mrs. John Laing.**—Delicate pink. Very free.

**Marshall P. Wilder.**—Crimson. Very fragrant.

**Persian Yellow.**—Bright yellow.

**Mme. Caroline Testout.**—Silvery pink. Constant bloomer.

**Baroness de Rothschild.**—Shell-pink.

**Anna de Diesbach.**—Bright rose. Similar to *American Beauty*.

**Mme. Gabrielle Luizet.**—Satin rose.

**Prince Camille de Rohan.**—Very dark crimson.

**Baron de Bonstetten.**—Velvety maroon.

**Moss.**—Crested—pink.

**Blanche Moreau.**—white.

**Rugosa.**—A'ba—white. Rubra—red.

Extra strong field-grown plants, \$12.00 per 100.

## CRIMSON RAMBLER ROSES.

We offer a grand stock of extra strong field-grown plants, either for pot culture or outdoor planting. Strong plants, \$12.00 per 100; selected heavier plants, \$15.00 per 100.

## STANDARD or TREE ROSES.

We offer a fine lot of *Crimson Ramblers*, and also the finest named assorted varieties, grown in standard, or tree, form.

\$5.00 per dozen, \$35.00 per 100.



PYRAMIDAL BOX.

## Boxwood.

There is a large demand for these beautiful decorative plants. They make beautiful specimens, foliage being dark olive green, and are desirable for many purposes, as they are not as expensive as bay trees. They are not only used as decorative plants for the same purpose as bay trees, but are also used in formal outdoor planting, being perfectly hardy.

**Pyramids,** about 3½ ft. high, \$2.00 each; extra sized, 4½ ft. high, \$3.50 each.

**Standards,** heads about 1½ ft. in diameter, \$2.00 each; about 2 ft. in diameter, \$3.50 each.

**Large plants,** bush form, 3 ft. high, \$2.00 each; 3½ ft. high, \$3.50 each.

## Bay Trees (*Laurus nobilis*).

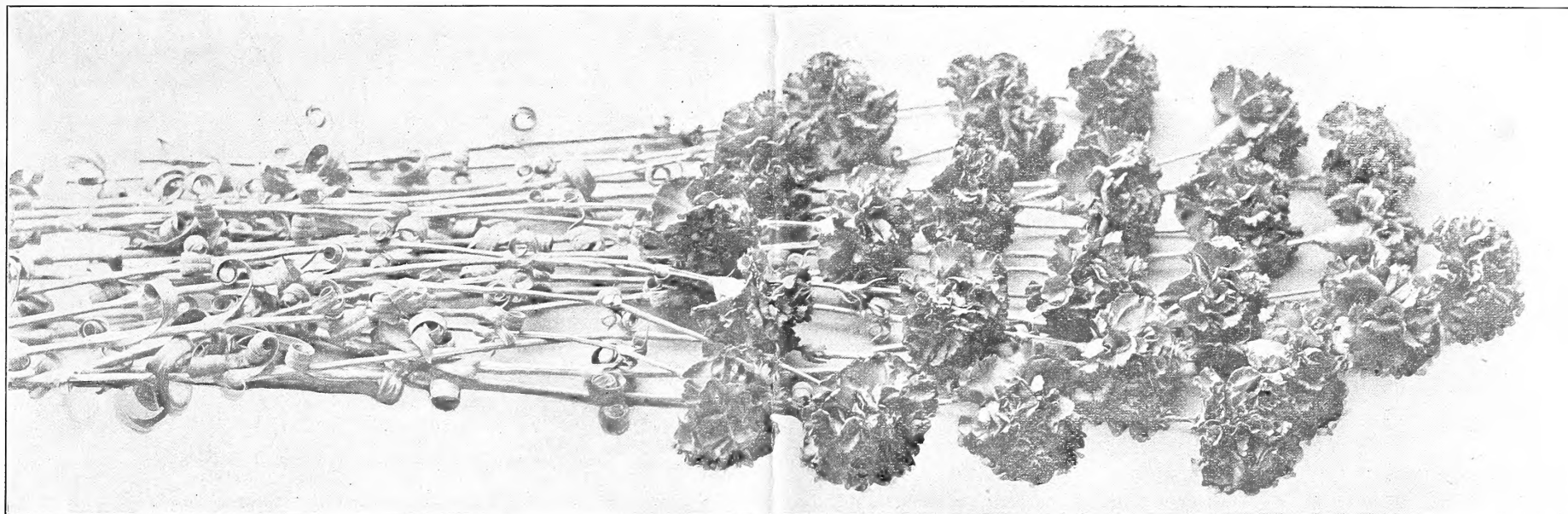
We were awarded **GOLD MEDAL, Highest Award,**

For Our Exhibit of Bay Trees at the Pan-American Exposition, Buffalo, 1901, where they were largely used, forming one of the principal features of the horticultural exhibit.

**Standards and Pyramids,** about 3 ft. in diameter, 7 ft. high, \$10.00 each; about 3½ ft. in diameter, 7 ft. high, \$15.00 each.

**Standards,** about 4 ft. in diameter, \$20.00 each; 5 to 6 ft. in diameter, \$40.00 each.





NEW CARNATION FLAMINGO.

## NOVELTIES IN CARNATIONS.

FOR DELIVERY SPRING 1904.

**Daheim.**—This is a wonderful improvement over any other crimson carnation in cultivation to-day. It was raised by W. C. Russell, Supt. for C. F. Dieterich, Esq., Millbrook, N. Y. The flowers are of mammoth size, averaging fully three and one-half inches in diameter, and can be grown four inches. The flowers are of splendid shape, compact, well built up in the centre, and possessing magnificent keeping qualities. We know of hardly a variety that equals this in keeping qualities. We have kept flowers two weeks. It never shows the slightest tendency to go to sleep. The color is that desirable shade of crimson called the Harvard color—crimson, slightly shaded with maroon, wonderfully brilliant in the sunlight or artificial light. The flowers are also very fragrant, having a decidedly strong clove fragrance.

The habit of the plant, foliage, freedom of bloom, stem, etc., are after the style of *Mrs. Thos. W. Lawson*; in fact, it might be called a *Crimson Lawson*, as it has all the characteristics of that variety as far as freedom of flowering, habit of growth, foliage, etc., are concerned. It has a grand stiff stem, holding the flowers perfectly erect, and the calyx never bursts, and it is a very free and abundant bloomer. We know of nothing in crimson carnations that approaches this in any way, and we believe it will become in crimson carnations what *Lawson* is in pink.

**Strong rooted cuttings, \$12.00 per 100, \$100.00 per 1,000.**

**Mrs. M. A. Patten.**—We think that this is the coming variegated carnation without doubt, and that it will prove much more profitable, on account of its freer blooming qualities, than *Mrs. George M. Bradt*. In our judgment it is the finest variegated carnation that has ever been introduced, on account of its beautifully variegated flower, fine long stem, and free-blooming qualities. It is a flower of the highest quality, and we think it will undoubtedly prove the coming variegated variety. We can recommend it with the greatest confidence that it will give splendid satisfaction. The most critical growers consider it the variegated carnation.

**Strong rooted cuttings, \$12.00 per 100, \$100.00 per 1,000.**

**Nelson Fisher.**—This is claimed by Peter Fisher, the introducer, to be an improved *Mrs. Thos. W. Lawson*. It is identical in growth and productiveness with that variety, but is a brighter and better color, being very brilliant and showing none of the magenta shade of pink, which is at times quite pronounced in *Lawson*. It is a decided improvement in color and identical in other respects. Its good qualities are best summed up by calling it an *improved Lawson*.

**Strong rooted cuttings, \$12.00 per 100, \$100.00 per 1,000.**

**Flamingo.**—*This new scarlet carnation created a sensation at the Carnation Convention in Brooklyn last March.* All who saw it will endorse our statement that it is, without question, by far the most valuable new variety of the year. All the leading experts agreed on its great value.

It is a phenomenal scarlet carnation, and is certainly a great advance in this color. It ranks in size and quality with *Mrs. Thos. W. Lawson*, *Enchantress*, and *Prosperity*. There is nothing in scarlet carnations that approaches it in size, flowers being of mammoth size, measuring three and one-half to three and three-fourths inches in diameter, very full and splendidly formed, with a perfect calyx which never bursts, borne on long, strong, stiff stems. It is a free, early, and continuous bloomer, fine habit, good keeper and shipper,—altogether, the variety *par excellence* of the year.

It was awarded the *Lawson* silver medal and the S. A. F. silver medal, scoring 90 points, at the Carnation Convention in Brooklyn in March. There is bound to be a tremendous demand for it, and, recognizing the importance of early delivery, we placed the first order that was placed with the introducer, securing a large block of stock, so as to secure for our customers the very earliest possible delivery. Orders will be filled strictly in rotation as received, so the earlier orders are placed, the earlier delivery we will be able to make.

**Strong rooted cuttings, \$12.00 per 100, \$100.00 per 1,000.**

**Albatross.**—This is a grand new white carnation, its most striking characteristics being its grand stem and its unusual purity of color. One is particularly attracted by the manner in which the flowers are carried,—perfectly erect on fine, strong, rigid, long stems. Flowers are of the largest size—three inches in diameter,—of the purest snowy white, of exquisite fragrance, with a perfect calyx which never bursts. The habit of the plant is ideal, with foliage of the *Lawson* type, producing no grass. It is a free, early, and continuous bloomer, and an extraordinarily grand keeper and shipper. Scored 90 points at the Carnation Convention in Brooklyn last March.

**Strong rooted cuttings, \$10.00 per 100, \$75.00 per 1,000.**

**Sunbird.**—A beautiful fancy sort. Delicate canary yellow, lightly flaked with white and delicately penciled and striped with carmine. Flower is of the largest size—three inches in diameter. A very pleasing and beautiful variety. Scored 87 points at the Carnation Convention in Brooklyn last March.

**Strong rooted cuttings, \$10.00 per 100, \$75.00 per 1,000.**

**MARIE LOUISE VIOLETS.**—Fine strong plants for winter blooming, in first-class shape. Our stock is very clean and healthy, entirely free from disease, and in the very best possible condition. **\$6.00 per 100.**

# THE PIERSON FERN

## NEPHROLEPIS PIERSONI.

This wonderful new fern, which has attracted so much attention and favorable comment for the last year or two, and which was introduced by us in spring of 1903, has been pronounced

### The Most Notable Introduction in Decorative Ferns since *Adiantum Farleyense*

*Nephrolepis Piersoni* originated with us about four years ago. It was discovered among a lot of Boston Ferns, but whether it is an accidental seedling or a sport, we are not positive. Our attention was attracted by the tendency of the pinnae to divide. The plant was carefully watched, and it developed into this wonderful variation, the pinnae of the frond subdividing, making perfect miniature fronds. The character of the frond is well shown in the photograph on this page, although the picture conveys but a slight idea of the grace and beauty of the feathery, plume-like fronds, which more nearly resemble the graceful ostrich plume than anything else in nature to which we can compare them. The photograph of a plant on the last page gives a very good idea of the feathery, plume-like fronds, although one has to see a plant in growth to appreciate its beauty and value. The fronds grow broad and heavy, measuring at least six inches across when fully developed, increasing in beauty as they develop. On account of the weight of the foliage, the plant assumes an exceedingly graceful appearance, and, owing to the fullness of the fronds, even small plants are well furnished, making much more symmetrical and beautiful plants than the Boston Fern. The divided pinnae, or the miniature fronds, keep growing constantly, showing two distinct shades of green, the ends being a light green, while the centre and main part of the fronds shows a dark, rich shade, the contrast producing a very beautiful effect, greatly enhancing the beauty of the plant.

### The Most Valuable Novelty Introduced in Many Years.

It is wonderfully valuable, not only on account of its beauty, but also on account of its ease of culture, hardiness, and general adaptability. It has all the free-growing, hardy characteristics of the Boston Fern, and, like that plant, is equally suitable for house culture and a much more beautiful plant for greenhouse and conservatory decoration; in fact, it is a plant that appeals to every one, and on that account will prove a much more valuable and profitable plant than the Boston Fern, which has had the most phenomenal sale of any decorative plant that has ever been grown, but which cannot be compared to *Nephrolepis Piersoni* for beauty and general effectiveness. Every one who has seen it is charmed with it. As some one has expressed it, "There is nothing like *Nephrolepis Piersoni* in cultivation. In decorative effect it so far out-distances the original variety (the Boston Fern) that there is positively no comparison to be made." We consider it *the most valuable novelty that has been introduced in many, many years.*

### Prices for Fall and Spring Delivery.

Notwithstanding the high price at which it was introduced, our advance sales were larger than we anticipated and taxed our resources to the fullest extent to meet the demand, and it was impossible for us to fill our advance orders and catch up with the demand until late in the spring; but we have now succeeded in accumulating enough stock to warrant our reducing the price, and have a fine lot of plants ready for immediate delivery. The young plants here offered are extra strong established plants from 2¼-inch pots, and not runners from the bench. This 2¼-inch stock is about as heavy a grade as is usually offered in "Bostons" in 3 or 3½-inch pots.

Strong plants, 2¼-inch pots, 12 at 35c. each; 50 at 30c. each; 100 at 25c. each; 500 at 22½c. each; 1000 at 20c. each.

### Large Specimen Plants for Fall Delivery.

We desire to call particular attention to our large stock of specimen plants ready for immediate sale for fall delivery. These are grand plants—strong established pot-grown plants in the very best possible condition, not plants lifted from the bench—and are exceedingly cheap at the prices offered. Stock is in grand shape, and we will guarantee every shipment to give perfect satisfaction. Retail florists will find this a fine selling novelty, and very profitable at the low prices here made. Those who have greenhouses and room to handle it will find it very advantageous to order early. The 6-inch plants are large enough to go at once into 8-inch pots, and in six weeks or two months they will make grand 8-inch stock. The 8-inch plants, shifted, are large enough to go at once into 10-inch pots, and before the holidays will make grand 10-inch specimens. Florists can not only double their money on these large plants on immediate sales, but by shifting them up and holding them a couple of months, their value can be doubled again. Order at once and take advantage of this. Retail florists with stores should send us a sample order, and we will guarantee they will find nothing that they can handle as readily salable and profitable as this grand fern.

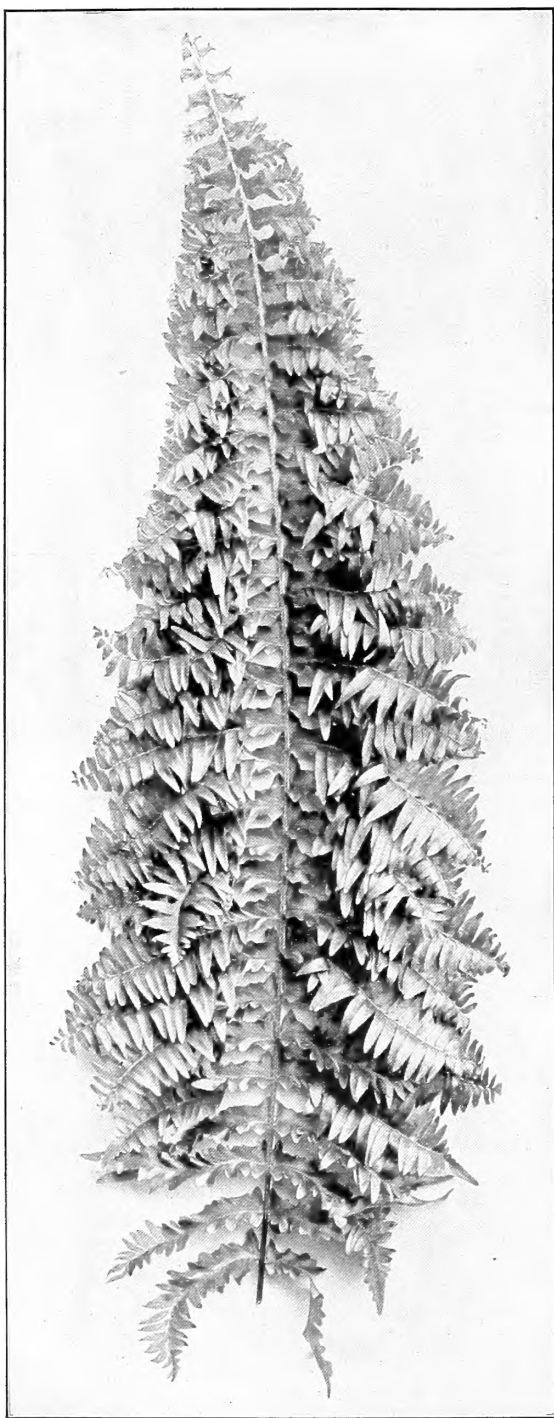
Fine plants, 5-inch pots . . . . . \$1.00 each.

Fine specimens, 8-inch pots . . . . . \$3.00 each.

Extra fine plants, 6-inch pots . . . . . 1.50 "

Extra fine specimens, 10-inch pots . . . . . 5.00 "

Very large specimens, 12-inch pots . . . . . \$7.50 each.



PHOTOGRAPH OF A FROND OF NEPHROLEPIS PIERSONI  
Showing how the pinnae divide, making miniature fronds.

## AWARDED SIX GOLD MEDALS!

### The Society of American Florists.

The only gold medal ever awarded by the National Society

### The Massachusetts Horticultural Society.

A rare distinction, having been awarded only a very few times in the history of the Society.

### The Horticultural Society of New York.

For the best horticultural novelty.

### The Pennsylvania Horticultural Society.

Pronounced "the star of the show."

### The Great Kansas City Flower Show.

For the best new plant of sterling merit.

### The Rhode Island Horticultural Society.

### Chicago Horticultural Society.

The judges recommended that it be given the highest award possible in the gift of the Society.

## FOUR SILVER MEDALS!

### THE HIGHEST POSSIBLE AWARDS

### American Institute, New York City.

### The Pacific Coast Horticultural Society.

### Flower and Sculpture Exhibition, Madison Square Garden, New York.

For the best new and meritorious plant of American origin.

### Tarrytown Horticultural Society.

For the best new decorative plant not now in commerce.

## These are Exceptional Awards

The highest honors that can be bestowed on any horticultural novelty in America, and an endorsement never before received by any other new plant.



### REPORT OF THE JUDGES.

"Many magnificent specimens were staged, of various sizes, both in pots and pans. The committee considers this the finest decorative fern introduced in recent years. Among *Nephrolepis* it represents what Farleyense is among the *Adiantums*, and the committee strongly recommends that it be awarded a gold medal."

Signed HARRY PAPWORTH,  
WILLIAM SCOTT,  
LEWIS ULLRICH,

Asheville, N. C., August, 1902.

Judges S. A. F. Convention

### Of the very many favorable Press Notices we quote the following:



"The Massachusetts Horticultural Society, always ready to recognize especial merit, has awarded a gold medal to Messrs. F. R. Pierson Co., and the committee was a unit in voting this award. This was indeed a rare award, but it only goes to show how this fern appealed to a committee of conservative, experienced florists and gardeners."—*The Florists' Exchange*, March 29, 1902.

"The most sensational feature (at the Massachusetts Horticultural Society's Spring Exhibition at Boston) was Pierson's *Nephrolepis Piersoni*, which received the rare distinction of a gold medal. It was pronounced the most notable introduction in decorative ferns since *Adiantum Farleyense*."—*American Florist*, March 22, 1902.

"The third annual meeting and exhibition of the Horticultural Society of New York was held in the New York Botanical Garden on Wednesday and Thursday, May 14th and 15th. To the trade in general the most important feature of this annual show is the contest for the \$50 cash prize offered for 'the best horticultural novelty in plant, flower, fruit, or vegetable.' There were entered for this prize six different subjects. The judges awarded the prize to *Nephrolepis Piersoni*. The several plants on exhibition were in perfect condition, and showed to the most casual observer the superior decorative qualities that this fern possesses over others. It is almost two years since we first drew attention to this fern, when it was predicted that it would be a winner when introduced. The fact of its capturing the gold medal of the Massachusetts Horticultural Society and the \$50 prize of the Horticultural Society of New York proves beyond a doubt that it is, all in all, the finest *nephrolepis* to date."—*The Florists' Exchange*, May 17, 1902.

"*Nephrolepis Piersoni*, the famous and beautiful sport of the *Boston Fern*, was last night awarded the gold medal of the Pennsylvania Horticultural Society. It already had four of these coveted tokens, won at the New York, Kansas City, and Boston Shows, and one awarded by the Society of American Florists. Visitors at our own Philadelphia Show last night were enthusiastic over the fern. One large plant was surrounded by a number of smaller ones. Its heavily plumed fronds certainly add to its graceful beauty and give it a look of truly tropical luxuriance. The great feathery plumes both stand and droop in admirable fashion."—*Philadelphia Record*, November 12, 1902.

"A visit to Tarrytown was both interesting and educational. F. R. Pierson has had a wonderful season. *Piersoni* has gone 'to the ends of the earth' without a dissatisfied customer, and it is a record to be proud of. To please and give value to patrons is the whole story in a nutshell, and on that basis Mr. Pierson has disseminated his wonderful fern, and the total sales have exceeded all expectations, but it is nothing to what the house anticipates and is providing for another season. The stock ready for immediate delivery is abundant and in good condition. Another medal, the silver one of the Pacific Coast Horticultural Society, San Francisco, was won by *Piersoni* this month. Mr. Pierson has great faith in the future of the fern, and the large advance sales at present prices indicate a tremendous demand when the price is lowered in the fall. All the houses at Tarrytown are full of it, and thousands of plants in 6-inch and 8-inch pots are being made ready for retail demand in September. Mr. Pierson's immense new greenhouse at Scarborough will also be devoted entirely to *Piersoni* this fall."—*Florists' Review*, May 28, 1903.

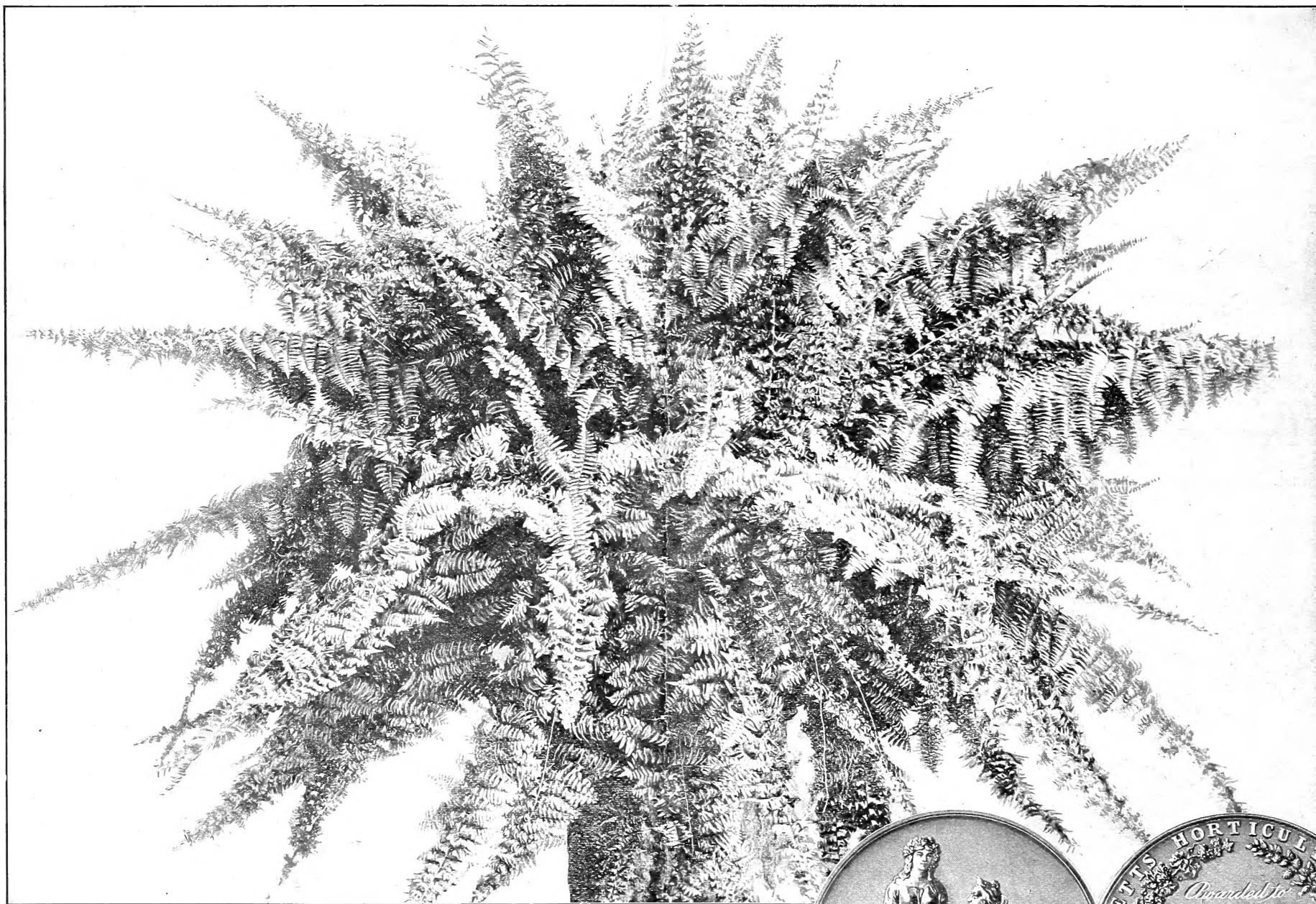
"The *Pierson Fern* has no doubt achieved a greater success as a horticultural novelty than has been accorded to any other fern or decorative plant. The demand for this fern has exceeded all expectations, but with the ample resources at command, all orders are now filled to date, and there are several houses of 2½-inch pot plants that are ready for immediate delivery. A number of the stock plants are being grown into specimens, which by the time autumn arrives will be grand subjects for large retail work. There is little room for doubt but that it will pay to grow this fern for cut purposes. The large fronds when fully developed make a beautiful green very suitable for laying on the cloth for a dinner-table decoration, and a green that will not wilt before the dinner is over."—*The Florists' Exchange*, May 30, 1903.

"We believe *Nephrolepis Piersoni* is the most decorative fern in existence. This new fern will surely meet with a larger sale even than the popular *Boston Fern*, because of its more graceful appearance. It makes a beautiful specimen plant. It is just as hardy and as easily propagated. Its gracefulness is enhanced in the older plants on account of the pendent nature of the individual pinnae, and as a small pot plant it is most desirable owing to the mossy effect created by the young fronds."—*The Florists' Exchange*, March 8, 1902.

"A new decorative fern, and one of handsome appearance, is now being introduced to notice under the name of *Nephrolepis Piersoni*. We have had the plant under observation for fully two years, and have looked forward with interest to the time when it would be put before the public, feeling that it was destined to at once become a standard favorite for the commercial florist as well as for the private gardener. In decorative effect this new fern so far out-distances the original variety that there is positively no comparison to be made."—*American Gardening*, March 8, 1902.

"You have all noticed how scarce the *Boston Fern* is of late and the great demand for it. The wonderful *Nephrolepis Piersoni* cannot supplant it yet, because there are not enough to go around. When the latter beautiful fern becomes common, all other *Nephrolepis* will have to retire to the rear to be seated."—*Wm. Scott*, April 30, 1903.





**Report of Committee on Plants, from the Transactions of the Massachusetts Horticultural Society for the year 1902,**

"By far the most important and remarkable new plant that has been shown before the Society for many years was placed on exhibition at the March Show by the F. R. Pierson Company, of Tarrytown, New York, and was shown under the name of *Nephrolepis Piersoni*. It originated with them as a sport from *N. exaltata Bostoniensis*, and is very interesting botanically, as well as of great value commercially. Instead of the fronds being simply pinnate, as in the original form, the pinnae have become divided, making the frond twice pinnate. At the same time, the power of indefinite extension of the tips of the fronds, a characteristic peculiar to *Nephrolepis*, seems to have been communicated to the pinnae, thereby making the fronds of great width and beauty in a well developed plant.

"There was also exhibited by L. H. Foster a similar variety of the same plant under the name of *Nephrolepis Fosteriana*. There was the same division of pinnae, but while this was noticeable only in the sterile fronds of Pierson's variety, it was confined to the fertile ones only in Foster's, thereby producing a much different effect and less beautiful. *The Pierson variety was so remarkably distinct, and at the same time of so much commercial value, that we considered it worthy of the highest award offered by the Society; WE THEREFORE AWARDED IT THE GOLD MEDAL.* The N. F. awarded a First-Class Certificate of Merit."

